# **BNP Paribas Green Bond Trust**

### **Product Disclosure Statement**

ARSN 651 112 659 APIR ETL0521AU Issue Date 30 August 2021



#### About this PDS

This Product Disclosure Statement ("PDS") has been prepared and issued by Equity Trustees Limited ("Equity Trustees", "we" or "Responsible Entity") and is a summary of the significant information relating to an investment in the BNP Paribas Green Bond Trust (the "Trust"). It contains a number of references to important information (including a glossary of terms), contained in the BNP Paribas Green Bond Trust Reference Guide ("Reference Guide"), each of which forms part of this PDS. You should carefully read and consider both the information in this PDS, and the information in the Reference Guide, before making a decision about investing in the Trust.

The information provided in this PDS is general information only and does not take account of your personal objectives, financial situation or needs. You should obtain financial and taxation advice tailored to your personal circumstances and consider whether investing in the Trust is appropriate for you in light of those circumstances.

The offer to which this PDS relates is only available to persons receiving this PDS in Australia and New Zealand (electronically or otherwise). New Zealand investors must read the BNP Paribas Green Bond Trust New Zealand Investor Information Sheet before investing in the Trust. All references to dollars or "\$" in this PDS are to Australian dollars. New Zealand investors wishing to invest in the Trust should be aware that there may be different tax implications of investing in the Trust and should seek their own tax advice as necessary.

This PDS does not constitute a direct or indirect offer of securities in the US or to any US Person as defined in Regulation S under the Securities Act of 1933 as amended ("US Securities Act"). Equity Trustees may vary this position and offers may be accepted on merit at Equity Trustees' discretion. The units in the Trust have not been, and will not be, registered under the US Securities Act unless otherwise approved by Equity Trustees and may not be offered or sold in the US to, or for, the account of any US Person (as defined in the Reference Guide) except in a transaction that is exempt from the registration requirements of the US Securities Act and applicable US state securities laws.

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#### The Reference Guide

Throughout the PDS, there are references to additional information contained in the Reference Guide. You can obtain a copy of the PDS and the Reference Guide, free of charge, by visiting www.eqt.com.au/insto or www.bnpparibas-am.com.au or request a copy by calling BNP PARIBAS ASSET MANAGEMENT Australia Limited on 1800 267 726 (Australia) or +612 9619 6041 or by calling the Responsible Entity.

The information contained in the Reference Guide may change between the day you receive this PDS and the day you acquire the product. You must therefore ensure that you have read the Reference Guide current as at the date of your application.

#### **Updated** information

Information in this PDS is subject to change. We will notify you of any changes that have a material adverse impact on you or other significant events that affect the information contained in this PDS. Any information that is not materially adverse information is subject to change from time to time and may be obtained by visiting www.eqt.com.au/insto or www.bnpparibas-am.com.au or request a copy by calling BNP PARIBAS ASSET MANAGEMENT Australia Limited on 1800 267 726 (Australia) or +612 9619 6041. A paper copy of the updated information will be provided free of charge on request.

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### 1. About Equity Trustees Limited

#### The Responsible Entity

#### **Equity Trustees Limited**

Equity Trustees Limited ABN 46 004 031 298 AFSL 240975, a subsidiary of EQT Holdings Limited ABN 22 607 797 615, which is a public company listed on the Australian Securities Exchange (ASX: EQT), is the Trust's responsible entity and issuer of this PDS. Established as a trustee and executorial service provider by a special Act of the Victorian Parliament in 1888, today Equity Trustees is a dynamic financial services institution which continues to grow the breadth and quality of products and services on offer.

Equity Trustees' responsibilities and obligations as the Trust's responsible entity are governed by the Trust's constitution ("Constitution"), the Corporations Act and general trust law. Equity Trustees has appointed BNP PARIBAS ASSET MANAGEMENT Australia Limited as the investment manager of the Trust. Equity Trustees has appointed a custodian to hold the assets of the Trust. The custodian has no supervisory role in relation to the operation of the Trust and is not responsible for protecting your interests.

#### The Investment Manager

#### BNP PARIBAS ASSET MANAGEMENT Australia Limited

BNP PARIBAS ASSET MANAGEMENT Australia Limited ("BNP Paribas Asset Management Australia" or "BNPP AMAU"), the Australian asset management business line of BNP Paribas SA, is the Investment Manager of the Trust. BNP Paribas SA is a listed company with a market capitalisation of EUR 53.9 billion as at 31 December 2020

The Trust invests its assets into BNP Paribas Funds Green Bond ("Underlying Fund"), a sub-fund of the Luxembourg-domiciled BNP Paribas Funds SICAV ("BNP Paribas Funds"). The Management Company of BNP Paribas Funds, BNP Paribas Asset Management Luxembourg, is part of the BNP Paribas Asset Management Group ("BNPP AM") and may appoint one or more BNPP AM entities to invest the assets of the Underlying Fund.

#### The Delegated Investment Manager

#### BNP PARIBAS ASSET MANAGEMENT Asia Limited

BNP PARIBAS ASSET MANAGEMENT Asia Limited ("BNPP AM Asia") is the Delegated Investment Manager of the Trust. BNPP AM Asia is organised under the laws of Hong Kong (incorporated in Hong Kong and licensed by the Hong Kong Securities and Futures Commission) and is a member of the BNP Paribas Group.

# 2. How the BNP Paribas Green Bond Trust works

The Trust is a registered managed investment scheme governed by the Constitution. The Trust comprises assets which are acquired in accordance with the Trust's investment strategy. Direct investors receive units in the Trust when they invest. In general, each unit represents an equal interest in the assets of the Trust subject to liabilities; however, it does not give investors an interest in any particular asset of the Trust.

If you invest in the Trust through an IDPS (as defined in the Reference Guide) you will not become an investor in the Trust. The operator or custodian of the IDPS will be the investor entered in the Trust's register and will be the only person who is able to exercise the rights and receive the benefits of a direct investor. Your investment in the Trust through the IDPS will be governed by the terms of your IDPS. Please direct any queries and requests relating to your investment to your IDPS Operator. Unless otherwise stated, the information in the PDS applies to direct investors.

#### Applying for units

You can acquire units by completing the Application Form that accompanies this PDS or completing the application process online once available, potentially by the end of 2021. The minimum initial investment amount for the Trust is \$25,000.

Completed Application Forms should be sent along with your identification documents (if applicable) to:

BNP Paribas Asset Management GPO Box 804

Melbourne, VIC, 3001

Please note that cash and cheques cannot be accepted.

If completing the application process online, please go to www.bnpparibas-am.com.au for further instructions.

We reserve the right to accept or reject applications in whole or in part at our discretion. We have the discretion to delay processing applications where we believe this to be in the best interest of the Trust's investors.

The price at which units are acquired is determined in accordance with the Constitution ("Application Price"). The Application Price on a Business Day is, in general terms, equal to the Net Asset Value ("NAV") of the Trust, divided by the number of units on issue and adjusted for transaction costs ("Buy Spread"). At the date of this PDS, the Buy Spread is 0.00%.

To the extent that the Trust invests in the Underlying Fund, it will be affected by Swing Pricing adopted by the Underlying Fund. Swing Pricing involves the Underlying Fund making adjustments to its net asset value to compensate for the expected transaction costs resulting from the net trading in the Underlying Fund exceeding a certain threshold.

The Application Price will vary as the market value of assets in the Trust rises or falls.

#### Making additional investments

You can make additional investments into the Trust at any time by sending us your additional investment amount together with a completed Additional Investment Form. There is no minimum additional investment into the Trust.

#### Distributions

An investor's share of any distributable income is calculated in accordance with the Constitution and is generally based on the number of units held by the investor at the end of the distribution period.

The Trust usually distributes income quarterly, at the end of June, September, December, and March. Distributions are calculated effective the last day of each distribution period and are normally paid to investors as soon as practicable after the distribution calculation date.

Investors in the Trust can indicate a preference to have their distribution:

- reinvested back into the Trust; or
- directly credited to their AUD Australian domiciled bank account

Investors who do not indicate a preference will have their distributions automatically reinvested. Applications for reinvestment will be taken to be received immediately prior to the next Business Day after the relevant distribution period. There is no Buy Spread on distributions that are reinvested.

In some circumstances, the Constitution may allow for an investor's withdrawal proceeds to be taken to include a component of distributable income.

Indirect Investors should review their IDPS Guide for information on how and when they receive any income distribution.

New Zealand investors can only have their distribution directly credited if an AUD Australian domiciled bank account is provided, otherwise it must be reinvested (refer to the BNP Paribas Green Bond Trust New Zealand Investor Information Sheet for further information).

#### Access to your money

Investors in the Trust can generally withdraw their investment by completing a written request to withdraw from the Trust and mailing it to:

BNP Paribas Asset Management GPO Box 804

Melbourne, VIC, 3001

Or sending it by email to bnppam.transactions@onevue.com.au or sending it by fax to +612 8244 1918

The minimum withdrawal amount is \$50. Once we receive and accept your withdrawal request, we may act on your instruction without further enquiry if the instruction bears your account number or investor details and your (apparent) signature(s), or your authorised signatory's (apparent) signature(s).

Equity Trustees will generally allow an investor to access their investment within 6 days of acceptance of a withdrawal request by transferring the withdrawal proceeds to such investor's nominated bank account. However, Equity Trustees is allowed to reject withdrawal requests, and also to make payment up to 21 days after acceptance of a request (which may be extended in certain circumstances) as outlined in the Constitution and Reference Guide.

We reserve the right to accept or reject withdrawal requests in whole or in part at our discretion.

The price at which units are withdrawn is determined in accordance with the Constitution ("Withdrawal Price"). The Withdrawal Price on a Business Day is, in general terms, equal to the NAV of the Trust, divided by the number of units on issue and adjusted for transaction costs ("Sell Spread"). At the date of this PDS, the Sell Spread is

To the extent that the Trust invests in the Underlying Fund, it will be affected by Swing Pricing adopted by the Underlying Fund. Swing Pricing involves the Underlying Fund making adjustments to its net asset value to compensate for the expected transaction costs resulting from the net trading in the Underlying Fund exceeding a certain threshold.

The Withdrawal Price will vary as the market value of assets in the Trust rises or falls.

Equity Trustees reserves the right to fully redeem your investment if your investment balance in the Trust falls below \$25,000 as a result of processing your withdrawal request. We also reserve the right to fully withdraw your investment if your investment balance in the Trust is less than \$25,000. In certain circumstances, for example, when there is a freeze on withdrawals, where accepting a withdrawal is not in the best interests of investors in the Trust including due to one or more circumstances outside its control or where the Trust is not liquid (as defined in the Corporations Act), Equity Trustees can deny or suspend a withdrawal request and you may not be able to withdraw your funds in the usual processing times or at all. When the Trust is not liquid, an investor can only withdraw when Equity Trustees makes a withdrawal offer to investors in accordance with the Corporations Act. Equity Trustees is not obliged to make such offers.

If you are an Indirect Investor, you need to provide your withdrawal request directly to your IDPS Operator. The time to process a withdrawal request will depend on the particular IDPS Operator and the terms of the IDPS.

#### Unit pricing discretions policy

Equity Trustees has developed a formal written policy in relation to the guidelines and relevant factors taken into account when exercising any discretion in calculating unit prices (including determining the value of the assets and liabilities). A copy of the policy and, where applicable and to the extent required, any other relevant documents in relation to the policy will be made available free of charge on request.

#### Additional information

If and when the Trust has 100 or more direct investors, it will be classified by the Corporations Act as a 'disclosing entity'. As a disclosing entity, the Trust will be subject to regular reporting and disclosure obligations. Investors would then have a right to obtain a copy, free of charge, of any of the following documents:

- the most recent annual financial report lodged with ASIC ("Annual Report");
- any subsequent half yearly financial report lodged with ASIC after the lodgement of the Annual Report; and
- any continuous disclosure notices lodged with ASIC after the Annual Report but before the date of this PDS.

Equity Trustees will comply with any continuous disclosure obligation by lodging documents with ASIC as and when required.

Copies of these documents lodged with ASIC in relation to the Trust may be obtained from ASIC through ASIC's website.

#### Further reading

You should read the important information in the Reference Guide about:

- Application cut-off times;
- Application terms;
- Online applications;
- Authorised signatories;
- Withdrawal cut-off times;
- Withdrawal terms; and
- Withdrawal restrictions,

under the "Investing in the BNP Paribas Green Bond Trust", "Managing your investment" and "Withdrawing your investment" sections before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto or www.bnpparibas-am.com.au. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

### 3. Benefits of investing in the BNP Paribas Green Bond Trust

#### Significant features

The Trust seeks to increase the value of its assets over the medium term by investing primarily in global green bonds supporting climate-related and environmental projects, being issued by corporate, supranational sovereign agencies, local entities and/or governments issued in hard currencies (such as AUD, CAD, CHF, ĔUR, GBP, JPY, and USD). Green bonds are bonds issued by corporate, supranational sovereign agencies, local entities and/or governments to finance projects primarily designed to mitigate climate change. As at the date of this PDS, the Trust will be primarily invested by the Delegated Investment Manager in the Underlying Fund to achieve its investment objective. The Underlying Fund provides exposure to BNP Paribas Asset Management's actively managed fixed income strategy focusing on the best green bonds available around the world.

#### Significant benefits

#### Making an impact

The Trust offers exposure to an active pure play green bond strategy. Green bonds are a mechanism to support activities with low greenhouse gas emissions and support low-carbon and climate-resilient developments.

#### Rigorous green bond assessment methodology

BNPP AM applies a very strict in-house definition of what a green bond is, through extra financial research. Utilising this specific and proprietary approach to green bond selection, BNPP AM only invests in green bonds that it believes are authentic in financing a shift towards a sustainable economy. BNPP AM ensures that all of the green bonds that the Underlying Fund invests in are ESG compliant, excluding 10% of the worst issuers according to its ESG criteria.

#### Experienced global fixed income team

The strategy is managed by BNPP AM's dedicated Global Multi-Strategy Fixed Income team which has a proven track record of managing fixed income strategies since 1964. The investment team is further supported and informed by BNPP AM's Sustainability

### 4. Risks of managed investment schemes

All investments carry risks. Different investment strategies may carry different levels of risk, depending on the assets acquired under the strategy. Assets with the highest long-term returns may also carry the highest level of short-term risk. The significant risks below should be considered in light of your risk profile when deciding whether to invest in the Trust. Your risk profile will vary depending on a range of factors, including your age, the investment time frame (how long you wish to invest for), your other investments or assets and your risk tolerance.

The Responsible Entity, Investment Manager, Delegated Investment Manager, BNP Paribas SA, or any member of the BNP Paribas Group do not guarantee the liquidity of the Trust's investments, repayment of capital or any rate of return or the Trust's investment performance. The value of the Trust's investments will vary. Returns are not guaranteed and you may lose money by investing in the Trust. The level of returns will vary and future returns may differ from past returns. Laws affecting managed investment schemes may change in the future. The structure and administration of the Trust is also subject to change.

In addition, we do not offer advice that takes into account your personal financial situation, including advice about whether the Trust is suitable for your circumstances. If you require personal financial or taxation advice, you should contact a licensed financial adviser and/or taxation adviser.

The Trust offered in this PDS is not a deposit with or other liability of BNP Paribas SA or any other member company of BNP Paribas SÁ.

#### Active Management Risk

The investment manager of the Underlying Fund does not invest in a predetermined basket of securities, such as a basket of securities that reflects an index, but instead selects securities that meets its investment criteria. This carries with it the risk that the Underlying Fund and the Trust may underperform the market generally.

#### Investment Specific Risk

The value of an investment can vary because of changes specific to that investment; for example, a circumstance or change impacting a particular issuer, sector or region in which the Underlying Fund has invested.

#### Counterparty Credit Risk

Counterparty risk is the risk that any of the Responsible Entity's, the Investment Manager's, the Delegated Investment Manager's or the manager of the Underlying Fund's counterparties, custodians, or any issuer or guarantor of securities held by the Underlying Fund or the Trust, becomes insolvent or cannot otherwise meet their obligations to settle or repay money.

There may be credit risk for the Underlying Fund when dealing with parties in which it invests. Credit risk can lead to unanticipated losses where counterparties are unable or unwilling to fulfil their contractual obligations. Generally, the higher the rate of interest, the higher the perceived credit risk of the issuer of an investment. This is also the risk that may derive from the rating downgrade of a bond issuer to which the Underlying Fund is exposed, which may therefore cause the value of the investments to go down. The Underlying Fund may invest in high-yield bonds which presents a higher than average risk due to the greater fluctuation of their currency or the quality of the issuer.

#### Currency Risk

Currency risk is the sensitivity of the portfolio value to movement in foreign exchange rates. The investment manager of the Underlying Fund quantifies the risk of each individual security and will typically use Currency Hedging techniques, which aim to reduce this risk within the Trust by hedging foreign currency exposure back to Australian dollar. The Currency Hedging employed may not completely remove the risk of currency exposure. Hedging also reduces the opportunity to profit from favourable currency movements.

#### Derivatives Risk

The Underlying Fund may utilise Derivatives. Derivatives risk includes the value of derivatives positions not moving in line with the movement in the underlying asset, potential illiquidity of a derivative, and the Underlying Fund being unable to meet payment obligations in relation to derivatives contracts.

#### **Hedging Risk**

The Currency Hedging strategy may not be successful or achieve its intended purpose. The Underlying Fund may not be fully hedged as, for example, it is impracticable and/or too costly to Hedge smaller currency exposures or currencies that are less liquid. Furthermore, costs may be incurred in implementing any hedging strategy.

#### Liquidity Risk

There may be times when securities may not be readily sold (for example, in a falling market where companies may become less liquid). If this occurs and it results in the Trust becoming illiquid, withdrawals of units from the Trust must be processed only in accordance with the Corporations Act. Trading volumes of stocks are generally expected to be sufficient to satisfy liquidity requirements when necessary.

Neither the Responsible Entity nor the Investment Manager nor the Delegated Investment Manager guarantees the liquidity of the Trust's investments.

#### Securities Lending Risk

The Underlying Fund may engage in securities lending. In the case of financial-instrument lending transactions, the risk exists that the recipient cannot comply with its obligation to return the borrowed financial instruments on the agreed date or furnish the requested collateral. Delays in the return of securities on loans may restrict the ability of the Underlying Fund to meet delivery obligations under security sales and impact the value of the investments of the Underlying Fund.

#### Security Selection Risk

The investment manager of the Underlying Fund may make poor investment decisions resulting in sub-standard returns (for example where the Underlying Fund invests in an investment that significantly underperforms the market). This risk is mitigated to some extent by the knowledge and experience of the investment manager of the Underlying Fund and the diversification of investments held in the portfolio.

#### Swing Pricing Risk

The Underlying Fund may suffer reduction of its net asset value due to investors purchasing, selling and/or switching in and out of the Underlying Fund at a price that does not reflect the dealing costs associated with the Underlying Fund's portfolio trades undertaken to accommodate such cash inflows or outflows. In order to mitigate this effect and enhance the protection of existing unit holders of the Underlying Fund, the mechanism known as "Swing Pricing" may be applied at the discretion of the Board of Directors of the Management Company of the Underlying Fund.

#### Timing Risk

As the Trust invests via the Underlying Fund, the Trust can only transact in or out of the Underlying Fund on days other than Saturday or Sunday on which banks are open for general business in Sydney and the Underlying Fund in Luxembourg is open for transactions. The Underlying Fund invests in markets globally and can only transact in or out of the applicable markets on days that these markets are open for trading.

#### Further Reading...

You should read the important information in the Reference Guide "Additional risks" section before making an investment decision. Go to the Reference Guide at www.eqt.com.au/insto or www.bnpparibas-am.com.au. The material relating to risks may change between the time when you read this PDS and the day when you acquire the product.

## 5. How we invest your money

Warning: When choosing to invest in the Trust, you should consider the likely investment returns, the risks of investing and your investment time frame.

#### Investment objective

The Trust seeks to increase the value of its assets over the medium term by investing primarily in global green bonds issued by issuers supporting climate-related and environmental projects. The majority of foreign currency exposure is hedged back to Australian Dollar.

#### Performance Reference Benchmark

Bloomberg Barclays MSCI Global Green Bond Index (AUD Hedged). This index is used as a reference for performance comparison purposes.

#### Minimum suggested time frame

The minimum suggested time frame for the Trust is 3 years.

#### Risk level

Medium.

There is a medium level risk investors may lose some of their initial investment over the short term. Medium risk investments tend to fluctuate in the short term but can produce medium level returns over the suggested time frame.

#### Investor suitability

The Trust is designed for investors with a medium risk tolerance, seeking to invest in instruments aiding the fight against climate change.

#### Investment style and approach

The Trust aims to offer the performance of the Underlying Fund. The Underlying Fund's investment strategy aims at facilitating or accelerating the transition into a sustainable world by focusing on challenges related to environment. The Underlying Fund will predominantly invest in global green bonds supporting environmental projects, being issued by corporate, supranational sovereign agencies, local entities and/or governments issued in hard currencies (such as AUD, CAD, CHF, EUR, GBP, JPY and USD). The Underlying Fund will hedge the majority of foreign currency exposure back to Australian Dollar.

BNPP AM's approach to managing green bonds is unique:

- BNPP AM applies a very strict in-house definition of what a green bond is, through in-house extra financial research, avoiding "unauthentic green bonds" (or "greenwashing") above all;
- BNPP AM aims to invest when possible in bonds issued in primary markets;
- BNPP AM ensures that all of the green bonds that the Underlying Fund invests in are ESG compliant, excluding 10% of the worst issuers according to proprietary ESG criteria.

Integral to the team's investment process, BNPP AM's green bond assessment framework is a 2-step process (before and after issuance), and has four components. Green bonds that meet internal requirements are included in the eligible green bond universe for available for investment by the investment team. The strategy centres around the following pillars:

- **Green bond selection**: A specific and proprietary approach to green bond selection, avoiding greenwashing. BNPP AM only invests in green bonds that it believes are authentic in financing a shift towards a sustainable economy. The Underlying Fund's investment universe is based on the Green Bond Principles as formulated by the ICMA. In addition, BNPP AM assesses green bonds via its own framework to identify those which carry material negative reputation risks. Reputation risks can lead to material negative financial outcomes if associated securities become materially less desirable by the market. As more sectors begin to invest in more sustainable activities, more issuers that are "unauthentic" might ride the sustainable financing trend. Therefore, the need to identify "unauthentic green bonds" or "greenwashing" becomes more important;
- Fundamental analysis: long-term interest rate trends and their correlation with all markets mainly result from an analysis of the macro-economic environment, which helps identify inflation and credit trends;
- Active portfolio management: studying the relative value between bonds makes it possible to identify daily investment opportunities as part of long-term views: market prices are generated as a result of the expectations of market players who take varying levels of risk and have different investment horizons (issuers, investment funds, portfolio managers, traders, etc.). This research is based on detailed analysis of capital flows, excessive market consensus and changes in regulatory constraints;
- Risk management: a specific risk approach via realistic scenarios to respond to the challenge of asymmetry between gains and losses in bond portfolios.

#### Asset allocation

The Trust will invest substantially all its assets in the Underlying Fund. The Trust may also hold cash for operational purposes.

The Underlying Fund has the following asset allocation:

- Global green bonds 67-100%
- Other assets\* and cash 0-33%

\*Other assets may include: convertible bonds, other debt securities e.g. structured debt securities or high yield debt, equities, money market instruments, UCITS or UCIs. In practice however the Underlying Fund will maintain over 80% in green bonds and does not intend to hold any equity exposure at any time. Derivatives may also be used for efficient portfolio management and hedging. The majority of foreign currency exposure is hedged back to Australian Dollars.

#### Labour, environmental, social and ethical considerations

BNPP AM's Global Sustainability Strategy governs the approach to sustainable investment, which consists of the implementation of ESG integration, responsible business conduct standards stewardship activities into the investment process applied to the Underlying Fund. The sustainable investment approach is incorporated at each step of the investment process of the Underlying Fund and includes the elements set out in the Reference Guide.

#### Trust performance

Up to date information on the performance of the Trust will be available by:

- calling BNP Paribas Asset Management's Client Services on 1800 267 726 (Australia) or +612 9619 6041; or
- visiting BNP Paribas Asset Management's website www.bnpparibas-am.com.au.

#### Further Reading...

You should read the important information in the Reference Guide "Additional labour, environmental, social and ethical considerations" section before making an investment decision. Go to the Reference Guide at www.eqt.com.au/insto or www.bnpparibas-am.com.au.

### 6. Fees and costs

#### **DID YOU KNOW?**

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

#### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) Moneysmart website (www.moneysmart.gov.au) has a managed funds fee calculator to help you check out different fee options.

The information in the following Fees and Costs Summary can be used to compare costs between different simple managed investment schemes. Fees and costs can be paid directly from an investor's account or deducted from investment returns. For information on tax please see Section 7 of this PDS.

#### Fees and Costs Summary

BNP Paribas Green Bond Trust		
Type of fee or cost	Amount	How and when paid
Ongoing annual fee	s and costs <sup>1</sup>	
Management fees and costs The fees and costs for managing your investment <sup>2</sup>	0.65% of the NAV of the Trust <sup>3</sup>	The management fees component of management fees and costs are accrued daily and paid from the Trust monthly in arrears and reflected in the unit price. Otherwise, the fees and costs are variable and deducted and reflected in the unit price of the Trust as they are incurred.

BNP Paribas Green Bond Trust		
Type of fee or cost	Amount	How and when paid
Performance fees Amounts deducted from your investment in relation to the performance of the product	Not applicable	Not applicable
Transaction costs The costs incurred by the scheme when buying or selling assets	0.26% of the NAV of the Trust <sup>3</sup>	Transaction costs are variable and deducted from the Trust as they are incurred and reflected in the unit price. They are disclosed net of amounts recovered by the buy-sell spread.  Any transaction costs at the interposed vehicle level are reflected in the value of the Trust's investment in the relevant interposed vehicle, and therefore reflected in the unit price.

## Member activity related fees and costs (fees for services or when your money moves in or out of the scheme)

Establishment fee The fee to open your investment	Not applicable	Not applicable
Contribution fee The fee on each amount contributed to your investment	Not applicable	Not applicable
Buy-sell spread An amount deducted from your investment representing costs incurred in transactions by the scheme	0.00% upon entry and 0.00% upon exit	These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Trust and are not separately charged to the investor. The Buy Spread is paid into the Trust as part of an application and the Sell Spread is left in the Trust as part of a redemption.
Withdrawal fee The fee on each amount you take out of your investment	Not applicable	Not applicable
Exit fee The fee to close your investment	Not applicable	Not applicable

BNP Paribas Green Bond Trust		
Type of fee or cost	Amount	How and when paid
Switching fee	Not applicable	Not applicable
The fee for changing investment options		

<sup>&</sup>lt;sup>1</sup> All fees quoted above are inclusive of Goods and Services Tax (GST) and net of any Reduced Input Tax Credits (RITC). See below for more details as to how the relevant fees and costs are calculated.

### Additional Explanation of Fees and Costs

#### Management fees and costs

The management fees and costs include amounts payable for administering and operating the Trust, investing the assets of the Trust, expenses and reimbursements in relation to the Trust and indirect costs if applicable.

Management fees and costs do not include performance fees or transaction costs, which are disclosed separately.

The management fees component of management fees and costs of 0.54% p.a. of the NAV of the Trust is payable to the Responsible Entity of the Trust for managing the assets and overseeing the operations of the Trust. The management fees component is accrued daily and paid from the Trust monthly in arrears and reflected in the unit price. As at the date of this PDS, the management fees component covers certain ordinary expenses such as Responsible Entity fees, investment management fees, custodian fees, and administration and audit fees.

The indirect costs and other expenses component of 0.11% p.a. of the NAV of the Trust may include other ordinary expenses of operating the Trust, as well as management fees and costs (if any) arising from interposed vehicles in or through which the Trust invests. The indirect costs and other expenses component is variable and reflected in the unit price of the Trust as the relevant fees and costs are incurred. They are borne by investors, but they are not paid to the Responsible Entity or Investment Manager. The indirect costs and other expenses component is based on a reasonable estimate of the costs for the current financial year to date, adjusted to reflect a 12 month period.

In relation to the costs that have been estimated, they have been estimated on the basis of information that has been provided by an interposed vehicle and adjusted for our calculations.

Actual indirect costs for the current and future years may differ. If in future there is an increase to indirect costs disclosed in this PDS, updates will be provided on Equity Trustees' website at www.eqt.com.au/insto where they are not otherwise required to be disclosed to investors under law.

#### Transaction costs

In managing the assets of the Trust, the Trust may incur transaction costs such as brokerage, buy-sell spreads in respect of the underlying investments of the Trust, settlement costs, clearing costs and applicable stamp duty when assets are bought and sold. Transaction costs also include costs incurred by interposed vehicles in which the Trust invests (if any), that would have been transaction costs if they had been incurred by the Trust itself. Transaction costs are an additional cost to the investor where they are not recovered by the Buy/Sell Spread, and are generally incurred when the assets of the Trust are changed in connection with day-to-day trading or when there are applications or withdrawals which cause net cash flows into or out of the Trust.

<sup>&</sup>lt;sup>2</sup> The management fee component of management fees and costs can be negotiated. See "Differential fees" in the "Additional Explanation of Fees and Costs" below. Until further notice, the management fees component of management fees and costs is capped at 0.54% p.a. of the NAV of the Trust. If the total management fees exceed the cap, BNP Paribas Asset Management will reimburse the amount of the excess costs to the Trust unless the excess is due to an extraordinary expense, such as a significant but properly recoverable legal expense, in which case the expense would be incurred by the Trust and reflected in the unit price of the Trust, and in that way borne by the investors in the Trust.

<sup>&</sup>lt;sup>3</sup> The indirect costs component of management fees and costs and transaction costs are based on a reasonable estimate of the costs for the current financial year to date, adjusted to reflect a 12 month period. Please see "Additional Explanation of Fees and Costs" below.

The Buy/Sell Spread that is disclosed in the Fees and Costs Summary is a reasonable estimate of transaction costs that the Trust will incur when buying or selling assets of the Trust. These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Trust and are not separately charged to the investor. The Buy Spread is paid into the Trust as part of an application and the Sell Spread is left in the Trust as part of a redemption and not paid to Equity Trustees or the Investment Manager. The estimated Buy/Sell Spread is 0.00% upon entry and 0.00% upon exit. The dollar value of these costs based on an application or a withdrawal of \$25,000 is \$0 for each individual transaction. The Buy/Sell Spread can be altered by the Responsible Entity at any time and www.bnpparibas-am.com.au will be updated as soon as practicable to reflect any change. The Responsible Entity may also waive the Buy/Sell Spread in part or in full at its discretion. The transaction costs figure in the Fees and Costs Summary is shown net of any amount recovered by the Buy/Sell Spread charged by the Responsible Entity.

Transaction costs generally arise through the day-to-day trading of the Trust's assets and are reflected in the Trust's unit price as an additional cost to the investor, as and when they are incurred.

The gross transaction costs for the Trust are 0.26% p.a. of the NAV of the Trust, which is based on a reasonable estimate of the costs for the current financial year to date, adjusted to reflect a 12 month period.

In relation to the costs that have been estimated, they have been estimated on the basis of information that has been provided by an interposed vehicle and adjusted for our calculations.

However, actual transaction costs for future years may differ.

#### Can the fees change?

Yes, all fees can change without investor consent, subject to the maximum fee amounts specified in the Constitution. The current maximum management fee to which Equity Trustees is entitled is 2.00% of the GAV of the Trust. However, Equity Trustees does not intend to charge that amount and will generally provide investors with at least 30 days' notice of any proposed increase to the management fees component of management fees and costs. In most circumstances, the Constitution defines the maximum level that can be charged for fees described in this PDS. Equity Trustees also has the right to recover all reasonable expenses incurred in relation to the proper performance of its duties in managing the Trust and as such these expenses may increase or decrease accordingly, without

#### Payments to IDPS Operators

Subject to the law, annual payments may be made to some IDPS Operators because they offer the Trust on their investment menus. Product access is paid by the Investment Manager out of its investment management fee and is not an additional cost to the investor

#### Differential fees

The Investment Manager may from time to time negotiate a different fee arrangement (by way of a rebate or waiver of fees) with certain investors who are Australian Wholesale Clients or New Zealand Wholesale Investors. Please contact the Investment Manager on 1800 267 726 (Australia) or +612 9619 6041 for further information.

#### Example of annual fees and costs for an investment option

This table gives an example of how the ongoing annual fees and costs in the investment option for this product can affect your investment over a 1-year period. You should use this table to compare this product with other products offered by managed investment schemes.

## **EXAMPLE - BNP Paribas Green Bond Trust**

#### BALANCE OF \$50,000 WITH A CONTRIBUTION OF \$5,000 **DURING THE YEAR**

DOMING THE TEAT		
Contribution Fees	Nil	For every additional \$5,000 you put in, you will be charged \$0
Plus Management fees and costs	0.65% p.a.	And, for every \$50,000 you have in the BNP Paribas Green Bond Trust you will be charged or have deducted from your investment \$325 each year
Plus Performance fees	Not applicable	And, you will be charged or have deducted from your investment \$0 in performance fees each year
Plus Transaction costs	0.26% p.a.	And, you will be charged or have deducted from your investment \$130 in transaction costs
Equals Cost of BNP Paribas Green Bond Trust		If you had an investment of \$50,000 at the beginning of the year and you put in an additional \$5,000 during that year, you would be charged fees and costs of: \$455*  What it costs you will depend on the investment option you choose and the fees you negotiate.

<sup>\*</sup> Additional fees may apply. Please note that this example does not capture all the fees and costs that may apply to you such as the Buy/Sell Spread.

This example assumes the \$5,000 contribution occurs at the end of the first year, therefore the fees and costs are calculated using the \$50,000 balance only.

Warning: If you have consulted a financial adviser, you may pay additional fees. You should refer to the Statement of Advice or Financial Services Guide provided by your financial adviser in which details of the fees are set out.

ASIC provides a fee calculator on www.moneysmart.gov.au, which you may use to calculate the effects of fees and costs on account balances

The indirect costs and other expenses component of management fees and costs and transaction costs may also be based on estimates. As a result, the total fees and costs that you are charged may differ from the figures shown in the table.

#### Further reading

You should read the important information in the Reference Guide about fees and costs under the "Fees and other costs" section before making a decision. Go to the Reference Guide available at www.eqt.com.au/insto www.bnpparibas-am.com.au. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

### 7. How managed investment schemes are taxed

Warning: Investing in a registered managed investment scheme (such as the Trust) is likely to have tax consequences. You are strongly advised to seek your own professional tax advice about the applicable Australian tax (including income tax, GST and duty) consequences and, if appropriate, foreign tax consequences which may apply to you based on your particular circumstances before investing in the Trust.

The Trust is an Australian resident for tax purposes and does not generally pay tax on behalf of its investors. Australian resident investors are assessed for tax on any income and capital gains generated by the Trust to which they become presently entitled or, where the Trust has made a choice to be an Attribution Managed Investment Trust ("AMIT") and the choice is effective for the income year, are attributed to them.

#### Further reading

You should read the important information in the Reference Guide about Taxation under the "Other important information" section before making a decision. Go to the Reference Guide available at www.eqt.com.au/insto www.bnpparibas-am.com.au. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

## 8. How to apply

To invest please complete the relevant Application Form accompanying this PDS, send funds (see details in the Application Form) and your completed Application Form to:

BNP Paribas Asset Management GPO Box 804 Melbourne, VIC, 3001

Alternatively, you can complete the application process online once available, potentially by the end of 2021 www.bnpparibas-am.com.au for further instructions).

Please note that cash and cheques cannot be accepted and all applications must be made in Australian dollars.

#### Who can invest?

Eligible persons (as detailed in the 'About this PDS' section) can invest, however individual investors must be 18 years of age or over. Investors investing through an IDPS should use the application form provided by their IDPS Operator.

#### Cooling off period

If you are a Retail Client who has invested directly in the Trust, you may have a right to a 'cooling off' period in relation to your investment in the Trust for 14 days from the earlier of:

- confirmation of the investment being received; and
- the end of the fifth business day after the units are issued.

A Retail Client may exercise this right by notifying Equity Trustees in writing. A Retail Client is entitled to a refund of their investment adjusted for any increase or decrease in the relevant Application Price between the time we process your application and the time we receive the notification from you, as well as any other tax and other reasonable administrative expenses and transaction costs associated with the acquisition and termination of the investment.

The right of a Retail Client to cool off does not apply in certain limited situations, such as if the issue is made under a distribution reinvestment plan, switching facility or represents additional contributions required under an existing agreement. Also, the right to cool off does not apply to you if you choose to exercise your rights or powers as a unit holder in the Trust during the 14 day period. This could include selling part of your investment or switching it to another product.

Indirect Investors should seek advice from their IDPS Operator as to whether cooling off rights apply to an investment in the Trust by the IDPS. The right to cool off in relation to the Trust is not directly available to an Indirect Investor. This is because an Indirect Investor does not acquire the rights of a unit holder in the Trust. Rather, an Indirect Investor directs the IDPS Operator to arrange for their monies to be invested in the Trust on their behalf. The terms and conditions of the IDPS Guide or similar type document will govern an Indirect Investor's investment in relation to the Trust and any rights an Indirect Investor may have in this regard.

#### Complaints resolution

Equity Trustees has an established complaints handling process and is committed to properly considering and resolving all complaints. If you have a complaint about your investment, please contact us on:

Phone: 1300 133 472 Post: Equity Trustees Limited GPO Box 2307, Melbourne VIC 3001 Email: compliance@eqt.com.au

We will acknowledge receipt of the complaint within 1 Business Day or as soon as possible after receiving the complaint. We will seek to resolve your complaint as soon as practicable but not more than 30 calendar days after receiving the complaint.

If you are not satisfied with our response to your complaint, you may be able to lodge a complaint with the Australian Financial Complaints Authority ("AFCA").

Contact details are: Online: www.afca.org.au Phone: 1800 931 678

Email: info@afca.org.au Post: GPO Box 3, Melbourne VIC 3001.

The external dispute resolution body is established to assist you in resolving your complaint where you have been unable to do so with us. However, it's important that you contact us first.

### 9. Other information

#### Consent

The Investment Manager and the Delegated Investment Manager have given and, as at the date of this PDS, have not withdrawn:

- their written consent to be named in this PDS as the Investment Manager and the Delegated Investment Manager of the Trust;
- their written consent to the inclusion of the statements made about them which are specifically attributed to them, in the form and context in which they appear.

The Investment Manager and the Delegated Investment Manager have not otherwise been involved in the preparation of this PDS or caused or otherwise authorised the issue of this PDS. Neither the Investment Manager, the Delegated Investment Manager nor their employees or officers accept any responsibility arising in any way for errors or omissions, other than those statements for which they have provided their written consent to Equity Trustees for inclusion in this

#### Further reading

You should read the important information in the Reference Guide about:

- Your privacy;
- The Constitution;
- Anti-Money Laundering and Counter Terrorism Financing ("AML/CTF");
- Indirect Investors;
- Information on underlying investments;
- Foreign Account Tax Compliance Act ("FATCA"); and
- Common Reporting Standard ("CRS"),

under the "Other important information" section before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto or www.bnpparibas-am.com.au. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# **BNP Paribas Green Bond Trust**

#### Reference Guide

Issue Date 30 August 2021



#### About this Reference Guide

This Reference Guide ("RG") has been prepared and issued by Equity Trustees Limited ("Equity Trustees", "we" or "Responsible Entity"). The information in this document forms part of the Product Disclosure Statement ("PDS") for the BNP Paribas Green Bond Trust ("Trust") dated 30 August 2021.

The information provided in this RG is for general information only and does not take into account your individual objectives, financial situation or needs. You should obtain financial and taxation advice tailored to your personal circumstances.

#### Updated information

Information in the PDS and this RG is subject to change. Before making an investment in the Trust, you should ensure that you have read the PDS and RG current as at the date of your investment

You can request a copy of the PDS and RG by visiting www.eqt.com.au/insto or www.bnpparibas-am.com.au or request a copy by calling BNP PARIBAS ASSET MANAGEMENT Australia Limited on 1800 267 726 (Australia) or +612 9619 6041. A paper copy of the updated information will also be provided free of charge on request.

### Contents

- Investing in the BNP Paribas Green Bond Trust
- 2. Managing your investment
- 3. Withdrawing your investment
- 4. Additional risks
- Additional labour, environmental, social and ethical considerations
- 6. Additional information on fees and costs
- 7. Other important information
- 8. Glossary

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Ph: 1800 267 726 (Australia)
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Responsible Entity
Equity Trustees Limited
ABN 46 004 031 298, AFSL 240975
GPO Box 2307
Melbourne VIC 3001
Ph: +613 8623 5000
Web: www.eqt.com.au/insto

Delegated Investment Manager BNP PARIBAS ASSET MANAGEMENT Asia Limited 17/F, Lincoln House, Taikoo Place, 979 King's Road, Quarry Bay, Hong Kong

### 1. Investing in the BNP Paribas Green **Bond Trust**

#### Application cut-off times

If we receive a correctly completed Application Form/Additional Investment Form, identification documents (if applicable) and cleared application money:

- before 2pm (Sydney time) on a Business Day and your application for units is accepted, you will generally receive the Application Price calculated for that Business Day; or
- on or after 2pm (Sydney time) on a Business Day and your application for units is accepted, you will generally receive the Application Price calculated for the next Business Day.

Please see the PDS for information regarding how to apply.

#### Application terms

We will only start processing an application if:

- we consider that you have correctly completed the Application Form/Additional Investment Form:
- you have provided us with the relevant identification documents if required; and
- we have received the application money (in cleared funds) stated in your Application Form/Additional Investment Form.

#### Online applications

In addition to completing the hard copy Application Form that accompanies the relevant PDS, investors also have the option of completing an online version of the Application Form once available, of potentially by the end 2021 (please www.bnpparibas-am.com.au for further instructions). The online Application Form allows investors to complete the AML and KYC requirements online and to submit the application using an electronic signature. Please note that the online Application Form is only available for initial applications and cannot be used for additional investments.

### 2. Managing your investment

#### Authorised signatories

You can appoint a person, partnership or company as your authorised signatory. To do so, please nominate them on the hard copy Application Form and have them sign the relevant sections. If a company is appointed, the powers extend to any director and officer of the company. If a partnership is appointed, the powers extend to all partners. Such appointments will only be cancelled or changed once we receive written instructions from you to do so.

Once appointed, your authorised signatory has full access to operate your investment account for and on your behalf. This includes the

- making additional investments;
- requesting income distribution instructions be changed;
- withdrawing all or part of your investment;
- changing bank account details; and
- enquiring and obtaining copies of the status of your investment.

If you do appoint an authorised signatory:

- you are bound by their acts;
- you release, discharge and indemnify us from and against any losses, liabilities, actions, proceedings, claims and demands arising from instructions received from your authorised
- you agree that our acting on any instructions received from your authorised signatory shall amount to complete satisfaction of our obligations, even if these instructions were made without your knowledge or authority.

#### Reports

Investors will be provided with the following reports:

- application and withdrawal confirmation statements:
- transaction statements; and
- (where applicable), distribution and tax statements.

Annual audited financial accounts are available on Equity Trustees'

### 3. Withdrawing your investment

#### Withdrawal cut-off times

If we receive a withdrawal request:

- before 2pm (Sydney time) on a Business Day and your withdrawal request is accepted, you will generally receive the Withdrawal Price calculated for that Business Day; or
- on or after 2pm (Sydney time) on a Business Day and your withdrawal request is accepted, you will generally receive the Withdrawal Price calculated for the next Business Day.

Please see the PDS for information regarding how to request a withdrawal.

#### Withdrawal terms

Once we receive your withdrawal request, we may act on your instruction without further enquiry if the instruction bears your account number or investor details and your (apparent) signature(s), or your authorised signatory's (apparent) signature(s).

We may contact you to check your details before processing your withdrawal request but are not obliged to. This may cause a delay in finalising payment of your withdrawal money. No interest is payable for any delay in finalising payment of your withdrawal money.

We are not responsible or liable if you do not receive, or are late in receiving, any withdrawal money that is paid according to your instructions.

When you are withdrawing, you should take note of the following:

- Withdrawals will only be paid to the investor.
- We reserve the right to fully redeem your investment if, as a result of processing your request, your investment balance in the Trust falls below the minimum balance set out in the PDS.
- If we cannot satisfactorily identify you as the withdrawing investor, we may reject your withdrawal request or payment of your withdrawal proceeds will be delayed. We are not responsible for any loss you consequently suffer.
- As an investor who is withdrawing, you agree that any payment made according to instructions received by post, courier, email or fax, shall be a complete satisfaction of our obligations, despite any fact or circumstances such as the payment being made without your knowledge or authority.
- You agree that if the payment is made according to these terms, you, and any person claiming on your behalf, shall have no claim against us with regards to such payment.

#### Withdrawal restrictions

Under the Corporations Act, you do not have a right to withdraw from the Trust if the Trust is illiquid. In such circumstances, you will only be able to withdraw your investment if Equity Trustees makes a withdrawal offer in accordance with the Corporations Act. Equity Trustees is not obliged to make such offers.

The Trust will be deemed liquid if at least 80% of its assets are liquid assets (generally cash and marketable securities). In addition, we may at any time suspend consideration of withdrawal requests or defer our obligation to pay withdrawal proceeds if it is not possible, or not in the best interests of investors or former investors for us to do so, due to circumstances outside our control (such as restricted or suspended trading in a Trust asset).

### 4. Additional risks

#### Interest Rate Risk

Changes in official interest rates can directly or indirectly impact (negatively or positively) on investment returns. Interest rate based strategies in the Underlying Fund can rise or fall, in line with yield curve fluctuations. In general, the fixed rate debt security valuations increase when interest rates fall and decrease when interest rates

#### Legal Risk

The Trust and the Underlying Fund may be affected by the actions of governments and regulatory bodies. Legislation could be imposed retrospectively or may be issued in the form of internal regulations of which the public may not be aware. Legislation (including legislation relating to tax) or regulation may be introduced which inhibits the Trust or the Underlying Fund from pursuing its strategy or which renders an existing strategy less profitable than anticipated. Such actions may take any form, for example, nationalisation of any institution or restrictions on investment strategies in any given market sector (for example restrictions on short selling in the financial sector) or changing requirements (for example increased disclosure to market) and imposed without prior warning by any regulator. This risk is generally higher in developing countries.

#### Market Risk

The value of investments may fluctuate significantly over short periods of time. These fluctuations can be caused by changes in interest rates, economic cycles, investor sentiment, and political, social, technological and legal events. These changes can directly or indirectly create an environment that influences (negatively or positively) the value of the investments in the Underlying Fund and the Trust. In addition, a downward move in the general level of the equities market can have a negative impact on the performance of the Underlying Fund and the Trust.

#### **Operational Risk**

Operational risk addresses the risk of trading and back office or administration issues that may result in a loss to the portfolio. This could be the result of oversight, ineffective security processing procedures, computer system problems or human error. The Responsible Entity, the Investment Manager, the Delegated Investment Manager and the investment manager of the Underlying Fund have instituted certain practices and processes within their respective operations and business administrations designed to wherever possible mitigate the operational risk consequences that arise.

#### Pandemic and other unforeseen event risk

Health crises, such as pandemic and epidemic diseases, as well as other catastrophes that interrupt the expected course of events, such as natural disasters, war or civil disturbance, acts of terrorism, power outages and other unforeseeable and external events, and the public response to or fear of such diseases or events, have and may in the future have an adverse effect on the economies and financial markets either in specific countries or worldwide and consequently on the value of the Trust's investments. Further, under such circumstances the operations, including functions such as trading and valuation, of the Investment Manager and other service providers could be reduced, delayed, suspended or otherwise disrupted.

#### Trust Risk

As with all managed funds, there are risks particular to the Trust including: that the Trust could be terminated, the fees and expenses could change, that Equity Trustees is replaced as Responsible Entity or that the Investment Manager or Delegated Investment Manager is replaced. There is also risk that investing in the Trust may give different results than investing directly in the securities because of income or capital gains accrued in the Trust and the consequences of withdrawal by other investors.

#### Underlying Fund Risk

The Trust's strategy of investing in the Underlying Fund exposes the Trust to the risks of the Underlying Fund. The Underlying Fund pursues its own investment objective and strategies and may not achieve its objective. In addition, investors of the Trust will indirectly bear the transactional and operational costs of the Underlying Fund.

### 5. Additional labour, environmental, social and ethical considerations

The sustainable investment approach is incorporated at each step of the investment process of the Underlying Fund and includes the following elements:

Responsible business conduct standards: defined in BNPP AM's Responsible Business Conduct Policy ("RBC"). They include respecting:

- Norms-based screens: such as the UN Nations Global Compact principles and OECD Guidelines for Multinational Enterprises. These two shared frameworks are recognised worldwide and applicable to all industry sectors. Companies that violate one or more of the principles are excluded from the Underlying Fund's investments, and those at risk of breaching them are closely monitored, and may also be excluded;
- BNPP AM sector policies: BNPP AM has also defined a series of guidelines relating to investments in sensitive sectors, listed in the RBC. Companies from these sensitive sectors that do not comply with the minimum principles specified in these guidelines are excluded from the Underlying Fund's investments. The sectors concerned include, but are not limited to, palm oil, wood pulp, mining activities, nuclear, coal-fired power generation, tobacco, controversial weapons, unconventional oil and gas and asbestos.

ESG integration: It involves the evaluation of the below three non-financial criteria at the level of the companies in which the Underlying Fund invests:

- Environmental: such as energy efficiency, reduction of emissions of greenhouse gases, treatment of waste;
- Social: such as respect of human rights and workers' rights, human resources management (workers' health and safety, diversity);
- Governance: such as Board of Directors independence, managers' remuneration, respect of minority shareholders rights.

ESG scores, as defined by an internal proprietary framework, can be made available to assist in the ESG evaluation of securities' issuers. BNPP AM's proprietary ESG scoring framework aims to quantify ESG considerations by producing both company-level ESG scores (based on a company's performance on material ESG issues relative to peers) and a portfolio-level ESG score (that aggregates the average company-level ESG scores of the companies in the portfolio). ESG integration is systematically applied to all investment strategies. The Underlying Fund intends to maintain an average portfolio ESG score that is higher than the one of its investment universe. The process to integrate and embed ESG factors in the investment decision-making processes is guided by formal ESG Integration Guidelines.

Stewardship: It is designed to enhance the long-term value of shareholdings and the management of long-term risk for clients, as part of BNPP AM's commitment to act as an efficient and diligent steward of assets. Stewardship activities include the following categories of engagement:

- Company Engagement: the aim is to foster through dialogue with companies, corporate governance best practices, social responsibility and environmental stewardship. A key component of company engagement is voting at annual general meetings. BNPP AM publishes detailed proxy-voting guidelines on a range of ESG issues;
- Public Policy Engagement: BNPP AM aims to embed sustainability considerations more fully into the markets in which it invests and in the rules that guide and govern company behaviour as set out in its Public Policy Stewardship Strategy.

### 6. Additional information on fees and costs

#### **DID YOU KNOW?**

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.

#### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** Moneysmart website (www.moneysmart.gov.au) has a managed funds fee calculator to help you check out different fee options.

#### Fees and other costs

This section shows fees and other costs that you may be charged. These fees and costs may be deducted from your money, from the returns on your investment or from the assets of the managed investment scheme as a whole.

Taxes are set out in another part of this document. You should read all the information about fees and costs because it is important to understand their impact on your investment.

Type of fee or cost	Amount	How and when paid
*1	Amount	How and when paid
Ongoing annual fees and costs <sup>1</sup>		
Management fees and costs  The fees and costs for managing your investment <sup>2</sup>	0.65% of the NAV of the Trust <sup>3</sup>	The management fees component of management fees and costs are accrued daily and paid from the Trust monthly in arrears and reflected in the unit price.  Otherwise, the fees and costs are variable and deducted and reflected in the unit price of the Trust as they are incurred.
		The management fees component of management fees and costs can be negotiated. Please see "Differential fees" in the "Additional Explanation of Fees and Costs" for further information.
Performance fees	Not applicable	Not applicable
Amounts deducted from your investment in relation to the performance of the product		
Transaction costs The costs incurred by the scheme when buying or selling assets	0.26% of the NAV of the Trust <sup>3</sup>	Transaction costs are variable and deducted from the Trust as they are incurred and reflected in the unit price. They are disclosed net of amounts recovered by the buy-sell spread.
		Any transaction costs at the interposed vehicle level are reflected in the value of the Trust's investment in the relevant interposed vehicle, and therefore reflected in the unit price.
Member activity related fees and costs (fees	for services or when your money moves in or o	ut of the scheme)
Establishment fee The fee to open your investment	Not applicable	Not applicable
Contribution fee The fee on each amount contributed to your investment	Not applicable	Not applicable

BNP Paribas Green Bond Trust			
Type of fee or cost	Amount	How and when paid	
Buy-sell spread  An amount deducted from your investment representing costs incurred in transactions by the scheme	0.00% upon entry and 0.00% upon exit	These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Trust and are not separately charged to the investor. The Buy Spread is paid into the Trust as part of an application and the Sell Spread is left in the Trust as part of a redemption.	
Withdrawal fee	Not applicable	Not applicable	
The fee on each amount you take out of your investment			
Exit fee	Not applicable	Not applicable	
The fee to close your investment			
Switching fee	Not applicable	Not applicable	
The fee for changing investment options			

<sup>&</sup>lt;sup>1</sup> All fees quoted above are inclusive of Goods and Services Tax (GST) and net of any Reduced Input Tax Credits (RITC). See below for more details as to how the relevant fees and costs are calculated.

#### Additional Explanation of Fees and Costs

#### Management fees and costs

The management fees and costs include amounts payable for administering and operating the Trust, investing the assets of the Trust, expenses and reimbursements in relation to the Trust and indirect costs if applicable.

Management fees and costs do not include performance fees or transaction costs, which are disclosed separately.

The management fees component of management fees and costs of 0.54% p.a. of the NAV of the Trust is payable to the Responsible Entity of the Trust for managing the assets and overseeing the operations of the Trust. The management fees component is accrued daily and paid from the Trust monthly in arrears and reflected in the unit price. As at the date of the PDS, the management fees component covers certain ordinary expenses such as Responsible Entity fees, investment management fees, custodian fees, and administration and audit fees.

The indirect costs and other expenses component of 0.11% p.a. of the NAV of the Trust may include other ordinary expenses of operating the Trust, as well as management fees and costs (if any) arising from interposed vehicles in or through which the Trust invests. The indirect costs and other expenses component is variable and reflected in the unit price of the Trust as the relevant fees and costs are incurred. They are borne by investors, but they are not paid to the Responsible Entity or Investment Manager. The indirect costs and other expenses component is based on a reasonable estimate of the costs for the current financial year to date, adjusted to reflect a 12 month period.

In relation to the costs that have been estimated, they have been estimated on the basis of information that has been provided by an interposed vehicle and adjusted for our calculations.

Actual indirect costs for the current and future years may differ. If in future there is an increase to indirect costs disclosed in this PDS, updates will be provided on Equity Trustees' website at www.eqt.com.au/insto where they are not otherwise required to be disclosed to investors under law.

#### Transaction costs

In managing the assets of the Trust, the Trust may incur transaction costs such as brokerage, buy-sell spreads in respect of the underlying investments of the Trust, settlement costs, clearing costs and applicable stamp duty when assets are bought and sold. Transaction costs also include costs incurred by interposed vehicles in which the Trust invests (if any), that would have been transaction costs if they had been incurred by the Trust itself. Transaction costs are an additional cost to the investor where they are not recovered by the Buy/Sell Spread, and are generally incurred when the assets of the Trust are changed in connection with day-to-day trading or when there are applications or withdrawals which cause net cash flows into or out of the Trust.

The Buy/Sell Spread that is disclosed in the Fees and Costs Summary is a reasonable estimate of transaction costs that the Trust will incur when buying or selling assets of the Trust. These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Trust and are not separately charged to the investor. The Buy Spread is paid into the Trust as part of an application and the Sell Spread is left in the Trust as part of a redemption and not paid to Equity Trustees or the Investment Manager. The estimated Buy/Sell Spread is 0.00% upon entry and 0.00% upon exit. The dollar value of these costs based on an application or a withdrawal of \$25,000 is \$0 for each individual transaction. The Buy/Sell Spread can be altered by the Responsible Entity at any time and www.bnpparibas-am.com.au will be updated as soon as practicable to reflect any change. The Responsible Entity may also waive the Buy/Sell Spread in part or in full at its discretion. The transaction costs figure in the Fees and Costs Summary is shown net of any amount recovered by the Buy/Sell Spread charged by the Responsible Entity.

Transaction costs generally arise through the day-to-day trading of the Trust's assets and are reflected in the Trust's unit price as an additional cost to the investor, as and when they are incurred.

The gross transaction costs for the Trust are 0.26% p.a. of the NAV of the Trust, which is based on a reasonable estimate of the costs for the current financial year to date, adjusted to reflect a 12 month period.

<sup>&</sup>lt;sup>2</sup> Until further notice, the management fees component of management fees and costs is capped at 0.54% p.a. of the NAV of the Trust. If the total management fees exceed the cap, BNP Paribas Asset Management will reimburse the amount of the excess costs to the Trust unless the excess is due to an extraordinary expense, such as a significant but properly recoverable legal expense, in which case the expense would be incurred by the Trust and reflected in the unit price of the Trust, and in that way borne by the investors in the Trust.

<sup>&</sup>lt;sup>3</sup> The indirect costs component of management fees and costs and transaction costs are based on a reasonable estimate of the costs for the current financial year to date, adjusted to reflect a 12 month period. Please see "Additional Explanation of Fees and Costs" below.

In relation to the costs that have been estimated, they have been estimated on the basis of information that has been provided by an interposed vehicle and adjusted for our calculations.

However, actual transaction costs for future years may differ.

#### Can the fees change?

Yes, all fees can change without investor consent, subject to the maximum fee amounts specified in the Constitution. The current maximum management fee to which Equity Trustees is entitled is 2.00% of the GAV of the Trust. However, Equity Trustees does not intend to charge that amount and will generally provide investors with at least 30 days' notice of any proposed increase to the management fees component of management fees and costs. In most circumstances, the Constitution defines the maximum level that can be charged for fees described in this PDS. Equity Trustees also has the right to recover all reasonable expenses incurred in relation to the proper performance of its duties in managing the Trust and as such these expenses may increase or decrease accordingly, without

#### Payments to IDPS Operators

Subject to the law, annual payments may be made to some IDPS Operators because they offer the Trust on their investment menus. Product access is paid by the Investment Manager out of its investment management fee and is not an additional cost to the investor.

#### Differential fees

The Investment Manager may from time to time negotiate a different fee arrangement (by way of a rebate or waiver of fees) with certain investors who are Australian Wholesale Clients or New Zealand Wholesale Investors. Please contact the Investment Manager on 1800 267 726 (Australia) or +612 9619 6041 for further information.

#### **Taxation**

Please refer to Section 7 of the Product Disclosure Statement and Section 7 of this Reference Guide for further information on taxation.

### 7. Other important information

#### **Taxation**

The following information summarises some of the Australian taxation issues you may wish to consider before making an investment in the Trust and assumes that you hold your investment in the Trust on capital account and are not considered to be carrying on a business of investing, trading in investments or investing for the purpose of profit making by sale. The information should be used as a guide only and does not constitute professional tax advice as individual circumstances may differ.

A number of tax reform measures are currently under review by the Australian Government. These reforms may impact on the tax position of the Trust and its investors. Accordingly, it is recommended that investors seek their own professional advice, specific to their own circumstances, of the taxation implications of investing in the Trust.

#### General

The Trust is an Australian resident trust for Australian tax purposes. Therefore, the Trust is required to determine its net income (taxable income) for the year of income. On the basis that investors are presently entitled (which is the intention of Equity Trustees) to the net income of the Trust (including net taxable capital gains) or will be attributed their share of assessable income, exempt income, non-assessable non-exempt income and tax offsets (i.e. credits) of the Trust and the Trust is not a public trading trust, the Trust should be treated as a flow-through trust for tax purposes. This means that investors should be taxed on their share of the Trust's net taxable income or the amount attributed to them, and the Trust should not be subject to Australian income tax.

In the case where the Trust makes a loss for Australian tax purposes, the Trust cannot distribute the tax loss to investors. However, the tax loss may be carried forward by the Trust for offset against taxable income of the Trust in subsequent years, subject to the operation of the trust loss rules.

#### Attribution Managed Investment Trust ("AMIT") - core rules

The Trust may qualify as an eligible Attribution Managed Investment Trust (AMIT), and if so, intends to elect into the AMIT regime. The AMIT legislation applies an attribution model whereby Equity Trustees as the Responsible Entity of the Trust attributes amounts of trust components of a particular character to investors on a fair and reasonable basis consistent with the operation of the Trust's Constitution, which includes provisions in relation to AMIT. Under the AMIT rules, the following will apply:

Fair and reasonable attribution: Each year, the Trust's determined trust components of assessable income, exempt income, non-assessable non-exempt income and tax offsets (i.e. credits) will be allocated to investors on a "fair and reasonable" attribution basis, rather than being allocated proportionally based on each investor's present entitlement to the income of the Trust.

Unders or overs adjustments: Where the Trust's determined trust components for a year are revised in a subsequent year (e.g. due to actual amounts differing to the estimates of income, gains / losses or expenses), then unders and overs may arise. Unders and overs will generally be carried forward and adjusted in the year of discovery.

Cost base adjustments: Where the distribution made is less than (or more than) certain components attributed to investors, then the cost base of an investor's units may be increased (or decreased). Details of cost base adjustments will be included on an investor's annual tax statement, referred to as an AMIT Member Annual Statement

Large withdrawals: In certain circumstances, gains may be attributed to a specific investor, for example, gains on disposal of assets to fund a large withdrawal being attributed to the redeeming investor.

Penalties: In certain circumstances (e.g. failure to comply with certain AMIT rules), specific penalties may be imposed.

The new rules are intended to reduce complexity, increase certainty and reduce compliance costs for managed investment trusts and their investors. Where the Trust does not elect into the AMIT regime, or has made the election but the election is not effective for the income year (e.g. the Trust does not satisfy the requirements to be a managed investment trust for the income year), the Tax Law applicable to non-AMITs should be relevant. In particular, the Trust should not generally pay tax on behalf of its investors and instead, investors should be assessed for tax on any income and capital gains generated by the Trust to which they become presently entitled.

#### Deemed Capital Gains Tax ("CGT") Election

Eligible managed investment trusts ("MITs") may make an election to apply a deemed capital account treatment for gains and losses on disposal of certain eligible investments (including equities and units in other trusts but excluding derivatives, debt securities and foreign exchange contracts). Where the election is made the Trust should hold its eligible investments on capital account and gains/(losses) from the disposal of eligible investments should be treated as capital gains/(losses). Capital gains arising on the disposal of eligible investments held for 12 months or greater may be eligible to be treated as discount capital gains.

Where the CGT election is not made, the Trust should hold its eligible investments on revenue account and gains/(losses) from the disposal of eligible investments should be treated as revenue gains or losses.

#### Controlled Foreign Company ("CFC") Provisions

There are certain tax rules (i.e. the CFC provisions) which may result in assessable income arising in the Trust in relation to investments in foreign equities, where certain control thresholds are met. If such interests were to be held at the end of the income year, the taxable income of the Trust may include a share of net income and gains (i.e. CFC attributable income) from such investments.

#### Taxation of Financial Arrangements ("TOFA")

The TOFA rules may apply to certain "financial arrangements" held by the Trust. In broad terms, the TOFA regime seeks to recognise "sufficiently certain" returns on certain financial arrangements on an accruals basis for tax purposes rather than on a realisation basis. Where returns from derivative instruments are not "sufficiently certain" they will continue to be recognised on a realisation basis, unless specific tax timing elections are made.

#### Taxation Reform

The tax information included in this PDS is based on the taxation legislation and administrative practice as at the issue date of this PDS, together with proposed changes to the taxation legislation as announced by the Government. However, the Australian tax system is in a continuing state of reform, and based on the Government's reform agenda, it is likely to escalate rather than diminish. Any reform of a tax system creates uncertainty as to the full extent of announced reforms, or uncertainty as to the meaning of new law that is enacted pending interpretation through the judicial process. These reforms may impact on the tax position of the Trust and its investors. Accordingly, it will be necessary to closely monitor the progress of these reforms, and investors should seek their own professional advice, specific to their own circumstances, of the taxation implications of investing in the Trust.

#### Tax File Number ("TFN") and Australian Business Number ("ABN")

It is not compulsory for an investor to quote their TFN or ABN. If an investor is making this investment in the course of a business or enterprise, the investor may quote an ABN instead of a TFN. Failure by an investor to quote an ABN or TFN or claim an exemption may cause the Responsible Entity to withhold tax at the top marginal rate, plus the Medicare Levy, on gross payments including distributions or attribution of income to the investor. The investor may be able to claim a credit in their tax return for any TFN or ABN tax withheld. Collection of TFNs is permitted under taxation and privacy legislation.

By quoting their TFN or ABN, the investor authorises Equity Trustees to apply it in respect of all the investor's investments with Equity Trustees. If the investor does not want to quote their TFN or ABN for some investments, Equity Trustees should be advised.

#### **GST**

The Trust is registered for GST. The issue or withdrawal of units in the Trust and receipt of distributions are not subject to GST.

The Trust may be required to pay GST included in management and other fees, charges, costs and expenses incurred by the Trust. However, to the extent permissible, the Responsible Entity will claim on behalf of the Trust a proportion of this GST as a reduced input tax credit. Unless otherwise stated, fees and charges quoted in this PDS are inclusive of GST and take into account any available reduced input tax credits. The Trust may be entitled to as yet undetermined additional input tax credits on the fees, charges or costs incurred. If the Responsible Entity is unable to claim input tax credits on behalf of the Trust, the Responsible Entity retains the ability to recover the entire GST component of all fees and charges.

The impact of GST payments and credits will be reflected in the unit price of the Trust. Investors should seek professional advice with respect to the GST consequences arising from their unit holding.

#### Australian Taxation of Australian Resident Investors

#### Distributions

For each year of income, each Australian resident investor will be required to include within their own tax calculations and tax return filings the assessable income, exempt income, non-assessable non-exempt income and tax offsets (i.e. credits) of the Trust attributed to them by Equity Trustees as the Responsible Entity of the

The tax consequences for investors in the Trust depends on the tax components of assessable income, exempt income, non-assessable non-exempt income and tax offsets (i.e. credits) of the Trust attributed to them.

Investors will receive an Annual Tax Statement (or an "AMMA" for an AMIT) detailing all relevant taxation information concerning attributed amounts and cash distributions, including any Foreign Income Tax Offset ("FITO") and franking credit entitlements, returns of capital, assessable income, and any upwards or downwards cost base adjustment in the capital gains tax cost base of their units in the Trust (in the case of an AMIT).

An investor may receive their share of attributed tax components of the Trust or net income in respect of distributions made during the year or where they have made a large withdrawal from the Trust, in which case their withdrawal proceeds may include their share of net income or attributed tax components of assessable income, exempt income, non-assessable non-exempt income and tax offsets (i.e. credits). In addition, because Australian investors can move into and out of the Trust at different points in time, there is the risk that taxation liabilities in respect of gains that have benefited past investors may have to be met by subsequent investors.

#### Foreign Income

The Trust may derive foreign source income that is subject to tax overseas, for example withholding tax. Australian resident investors should include their share of both the foreign income and the amount of the foreign tax withheld in their assessable income. In such circumstances, investors may be entitled to a FITO for the foreign tax paid, against the Australian tax payable on the foreign source income. To the extent the investors do not have sufficient overall foreign source income to utilise all of the FITOs relevant to a particular year of income, the excess FITOs cannot be carried forward to a future income year.

Disposal of Units by Australian Resident Investors

If an Australian resident investor transfers or redeems their units in the Trust, this may constitute a disposal for tax purposes depending on their specific circumstances.

Where an investor holds their units in the Trust on capital account, a capital gain or loss may arise on disposal and each investor should calculate their capital gain or loss according to their own particular facts and circumstances. As noted above, proceeds on disposal may include a component of distributable income. In calculating the taxable amount of a capital gain, a discount of 50% for individuals and trusts or 33 & 1/3% for complying Australian superannuation funds may be allowed where the units in the Trust have been held for 12 months or more. No CGT discount is available to corporate

Any capital losses arising from the disposal of the investment may be used to offset other capital gains the investor may have derived. Net capital losses may be carried forward for offset against capital gains of subsequent years but may not be offset against ordinary income.

The discount capital gains concession may be denied in certain circumstances where an investor (together with associates) holds 10% or more of the issued units of the Trust, the Trust has less than 300 beneficiaries and other requirements are met. Investors who together with associates are likely to hold more than 10% of the units in the Trust should seek advice on this issue.

#### Australian Taxation of Non-Resident Investors

Tax on Income

The Trust expects to derive income which may be subject to Australian withholding tax when attributed by Equity Trustees as the Responsible Entity of the Trust to non-resident investors.

Australian withholding tax may be withheld from distributions of Australian source income and gains attributed to a non-resident investor. The various components of the net income of the Trust which may be regarded as having an Australian source include Australian sourced interest, Australian sourced other gains, Australian sourced dividends and CGT taxable Australian property.

We recommend that non-resident investors seek independent tax advice before investing, taking into account their particular circumstances and the provisions of any relevant Double Taxation Agreement/Exchange of Information Agreement ("EOI") between Australia and their country of residence.

Disposal of Units by Non-Resident Investors

Based on the Trust's investment profile, generally non-resident investors holding their units on capital account should not be subject to Australian CGT on the disposal of units in the Trust unless the units were capital assets held by the investor in carrying on a business through a permanent establishment in Australia. Australian tax may apply in certain circumstances if the non-resident holds their units on revenue account. CGT may also apply in some cases where the Trust has a direct or indirect interest in Australian real property. We recommend that non-resident investors seek independent tax advice in relation to the tax consequences of the disposal of their units.

#### Your privacy

The Australian Privacy Principles contained in the Privacy Act 1988 (Cth) ("Privacy Act") regulate the way in which we collect, use, disclose, and otherwise handle your personal information. Equity Trustees is committed to respecting and protecting the privacy of your personal information, and our Privacy Policy details how we do this.

It is important to be aware that, in order to provide our products and services to you, Equity Trustees may need to collect personal information about you and any other individuals associated with the product or service offering. In addition to practical reasons, this is necessary to ensure compliance with our legal and regulatory obligations (including under the Corporations Act, the AML/CTF Act and taxation legislation). If you do not provide the information requested, we may not be able to process your application, administer, manage, invest, pay or transfer your investment(s).

You must therefore ensure that any personal information you provide to Equity Trustees is true and correct in every detail. If any of this personal information (including your contact details) changes, you must promptly advise us of the changes in writing. While we will generally collect your personal information from you, your broker or adviser or the Investment Manager and Administrator directly, we may also obtain or confirm information about you from publicly available sources in order to meet regulatory obligations.

In terms of how we deal with your personal information, Equity Trustees will use it for the purpose of providing you with our products and services and complying with our regulatory obligations. Equity Trustees may also disclose it to other members of our corporate group, or to third parties who we work with or engage for these same purposes. Such third parties may be situated in Australia or offshore, however we take reasonable steps to ensure that they will comply with the Privacy Act when collecting, using or handling your personal information.

The types of third parties that we may disclose your information to include, but are not limited to:

- stockbrokers, financial advisers or adviser dealer groups, their service providers and/or any joint holder of an investment;
- those providing services for administering or managing the Trust, including the Investment Manager, Custodian and Administrator, auditors, or those that provide mailing or printing services;
- our other service providers;
- regulatory bodies such as ASIC, ATO, APRA and AUSTRAC; and
- other third parties who you have consented to us disclosing your information to, or to whom we are required or permitted by law to disclose information to.

Equity Trustees or the Investment Manager may from time to time provide you with direct marketing and/or educational material about products and services they believe may be of interest to you. You have the right to "opt out" of such communications by contacting us using the contact details below.

In addition to the above information, Equity Trustees' Privacy Policy contains further information about how we handle your personal information, and how you can access information held about you, seek a correction to that information, or make a privacy-related complaint.

Full details of Equity Trustees' Privacy Policy are available at www.eqt.com.au. You can also request a copy by contacting Equity Trustees' Privacy Officer on +61 3 8623 5000 or by email to privacy@eqt.com.au.

#### The Constitution

The Trust is governed by a constitution that sets out the Trust's operation (the "Constitution"). The Constitution, together with the Trust's PDS, the Corporations Act and other laws, regulate our legal relationship with investors in the Trust. If you invest in the Trust, you agree to be bound by the terms of the Trust's PDS and the Trust's Constitution. You can request a copy of the Constitution free of charge from Equity Trustees. Please read these documents carefully before investing in the Trust.

We may amend the Constitution from time to time in accordance with the provisions in the Constitution and the Corporations Act.

# Anti-Money Laundering and Counter Terrorism Financing ("AML/CTF")

Australia's AML/CTF laws require Equity Trustees to adopt and maintain a written AML/CTF Program. A fundamental part of the AML/CTF Program is that Equity Trustees must hold up-to-date information about investors (including beneficial owner information) in the Trust.

To meet this legal requirement, we need to collect certain identification information (including beneficial owner information) and documentation ("KYC Documents") from new investors. Existing investors may also be asked to provide KYC Documents as part of an ongoing customer due diligence/verification process to comply with AML/CTF laws. If applicants or investors do not provide the applicable KYC Documents when requested, Equity Trustees may be unable to process an application, or may be unable to provide products or services to existing investors until such time as the information is provided.

In order to comply with AML/CTF Laws, Equity Trustees may also disclose information including your personal information that it holds about the applicant, an investor, or any beneficial owner, to its related bodies corporate or service providers, or relevant regulators of AML/CTF Laws (whether inside or outside Australia). Equity Trustees may be prohibited by law from informing applicants or investors that such reporting has occurred.

Equity Trustees shall not be liable to applicants or investors for any loss you may suffer because of compliance with the AML/CTF laws.

#### Indirect Investors

You may be able to invest indirectly in the Trust via an IDPS by directing the IDPS Operator to acquire units on your behalf. If you do so, you will need to complete the relevant forms provided by the IDPS Operator and not the Application Form accompanying the PDS. This will mean that you are an Indirect Investor in the Trust and not an investor or member of the Trust. Indirect Investors do not acquire the rights of an investor as such rights are acquired by the IDPS Operator who may exercise, or decline to exercise, these rights on your behalf.

Indirect Investors do not receive reports or statements from us and the IDPS Operator's application and withdrawal conditions determine when you can direct the IDPS Operator to apply or redeem. Your rights as an Indirect Investor should be set out in the IDPS Guide or other disclosure document issued by the IDPS Operator.

#### Information on underlying investments

Information regarding the underlying investments of the Trust will be provided to an investor of the Trust on request, to the extent Equity Trustees is satisfied that such information is required to enable the investor to comply with its statutory reporting obligations. This information will be supplied within a reasonable timeframe having regard to these obligations.

#### Foreign Account Tax Compliance Act ("FATCA")

In April 2014, the Australian Government signed an intergovernmental agreement ("IGA") with the United States of America ("U.S."), which requires all Australian financial institutions to comply with the FATCA Act enacted by the U.S. in 2010.

Under FATCA, Australian financial institutions are required to collect and review their information to identify U.S. residents and U.S controlling persons that invest in assets through non-U.S. entities. This information is reported to the Australian Taxation Office ("ATO"). The ATO may then pass that information onto the U.S. Internal Revenue Service.

In order to comply with the FATCA obligations, we may request certain information from you. Failure to comply with FATCA obligations may result in the Trust, to the extent relevant, being subject to a 30% withholding tax on payment of U.S. income or gross proceeds from the sale of certain U.S. investments. If the Trust suffers any amount of FATCA withholding and is unable to obtain a refund for the amounts withheld, we will not be required to compensate investors for any such withholding and the effect of the amounts withheld will be reflected in the returns of the Trust.

#### Common Reporting Standard ("CRS")

The CRS is developed by the Organisation of Economic Co-operation and Development and requires certain financial institutions resident in a participating jurisdiction to document and identify reportable accounts and implement due diligence procedures. These financial institutions will also be required to report certain information on reportable accounts to their relevant local tax authorities.

Australia signed the CRS Multilateral Competent Authority Agreement and has enacted provisions within the domestic tax legislation to implement CRS in Australia. Australian financial institutions need to document and identify reportable accounts, implement due diligence procedures and report certain information with respect to reportable accounts to the ATO. The ATO may then exchange this information with foreign tax authorities in the relevant signatory countries.

In order to comply with the CRS obligations, we may request certain information from you. Unlike FATCA, there is no withholding tax that is applicable under CRS.

### 8. Glossary

#### ABN

Australian Business Number.

#### Additional Investment Form

The form used by investors who wish to subscribe for additional units directly in the Trust. Available from the Online Investor Portal at www.bnpparibas-am.com.au or by calling BNP Paribas Asset Management's Client Services on 1800 267 726 (Australia) or +612 9619 6041.

#### **AFSL**

Australian Financial Services Licence.

This is a unique code for products in the financial services industry.

#### **Application Form**

The relevant application form used by applicants who wish to subscribe for units directly in the Trust, either the form accompanying this PDS or an online application form (once available, potentially by the end of 2021). Please refer to the Online Investor Portal at www.bnpparibas-am.com.au or call BNP Paribas Management's Client Services on 1800 267 726 (Australia) or +612 9619 6041.

#### **APRA**

Australian Prudential Regulation Authority.

#### **ARSN**

Australian Registered Scheme Number.

#### **ASIC**

Australian Securities and Investments Commission.

Australian Taxation Office

#### AUD or \$

Australian dollars.

#### **AUSTRAC**

Australian Transaction Reports and Analysis Centre.

An investment strategy in which companies are considered based on their own merit, without regard for the sectors they are part of, or the current economic conditions.

#### **Business Day**

A day other than a Saturday or Sunday on which banks are open for general banking business in a) Sydney, NSW and b) Luxembourg.

#### Constitution

The document which describes the rights, responsibilities and beneficial interest of both investors and the Responsible Entity in relation to the Trust, as amended from time to time.

#### Corporations Act

The Australian Corporations Act 2001 (Cth), as amended from time to time.

#### Currency Hedging

A technique used to offset the risks associated with the changing value of currency.

#### Custodian and Administrator

BNP Paribas Securities Services (ARBN 149 440 291).

#### Discretionary Investment Management Service

Discretionary Investment Management Service means a discretionary investment management service, as that term is defined in section 432A of the Financial Markets Conduct Act 2013

#### **Emerging Markets**

Developing countries with relatively low per capita income, often with above-average economic growth potential. Many Latin American, Eastern European and Asian countries are considered Emerging Markets.

#### **Green Bond Principles**

The Green Bond Principles, formulated by the International Capital Markets Association ("ICMA"), seek to support issuers in financing environmentally sound and sustainable projects that foster a net-zero emissions economy and protect the environment. More information on the Green Bond Principles can be found on ICMA's website.

#### Gross Asset Value (GAV)

The value of the assets of the Trust without taking into account the liabilities of that Trust.

#### Hedge(s), Hedging, Hedged

An investment is made in an effort to reduce the risk of adverse price movements in a security by taking an offsetting position in another investment.

#### **ICMA**

International Capital Markets Association

#### **IDPS**

Investor-Directed Portfolio Service or investor-directed portfolio-like managed investment scheme. An IDPS is generally the vehicle through which an investor purchases a range of underlying investment options from numerous investment managers. In New Zealand, the IDPS Operator needs to be licensed as a Discretionary Investment Management Service provider.

#### **IDPS** Operator

An entity that operates and offers an IDPS.

#### Indirect Investors

Individuals who invest in a Trust through an IDPS.

#### Net Asset Value (NAV)

The value of assets of a particular Trust, less the value of the liabilities of that Trust.

#### **OECD**

Organisation for Economic Co-operation and Development

#### Performance Reference Benchmark

Bloomberg Barclays MSCI Global Green Bond Index (AUD Hedged).

This index is used as a reference for performance comparison purposes.

#### **SICAV**

A Société d'investissement à Capital Variable, or SICAV, is a publicly-traded open-end investment fund structure offered in Europe.

#### Swing Pricing

Swing Pricing involves the Underlying Fund making adjustments to its net asset value to compensate for the expected transaction costs resulting from the net trading in the Underlying Fund exceeding a certain threshold.

#### Retail Client

Persons or entities defined as such under section 761G of the Corporations Act.

#### **US Person**

A person so classified under securities or tax law in the United States of America ("US") including, in broad terms, the following persons:

(a) any citizen of, or natural person resident in, the US, its territories or possessions; or

- (b) any corporation or partnership organised or incorporated under any laws of or in the US or of any other jurisdiction if formed by a US Person (other than by accredited investors who are not natural persons, estates or trusts) principally for the purpose of investing in securities not registered under the US Securities Act of 1933; or
- (c) any agency or branch of a foreign entity located in the US; or
- (d) a pension plan primarily for US employees of a US Person; or
- (e) a US collective investment vehicle unless not offered to US Persons: or
- (f) any estate of which an executor or administrator is a US Person (unless an executor or administrator of the estate who is not a US Person has sole or substantial investment discretion over the assets of the estate and such estate is governed by non-US law) and all the estate income is non-US income not liable to US income tax; or
- (g) any trust of which any trustee is a US Person (unless a trustee who is a professional fiduciary is a US Person and a trustee who is not a US Person has sole or substantial investment discretion over the assets of the trust and no beneficiary (or settlor, if the trust is revocable) of the trust is a US Person); or
- (h) any discretionary account or similar account (other than an estate or trust) held by a dealer or other fiduciary for the benefit or account of a US Person; or
- (i) any non-discretionary account or similar account (other than an estate or trust) held by a dealer or other fiduciary organised, incorporated or (if an individual) resident in the US for the benefit or account of a US Person.

Undertaking for Collective Investment in Transferable Securities or Undertaking for Collective Investment.

Refers to Equity Trustees.

#### Wholesale Client

Persons or entities defined as such under section 761G of the Corporations Act.

#### Wholesale Investor

In the case of a New Zealand investor means a Wholesale Client who also meets the definition of wholesale investor under clause 3(2) of Schedule 1 of the Financial Markets Conduct Act 2013 (New Zealand).



### Initial application form

Please use this form if you are a new investor and wish to invest in the trusts listed in section 5 by making an initial application.

#### 1. Read and ensure you understand the Product Disclosure Statement (PDS) and the Reference Guide.

The PDS and Reference Guide are available at <a href="www.bnpparibas-am.com.au">www.bnpparibas-am.com.au</a>. The law prohibits any person passing this Application Form on to another person unless it is accompanied by a complete PDS. We will provide on request and without charge a paper or electronic copy of the current PDS and its incorporated documents.

#### 2. Complete all relevant sections of this application form either:

- **online** then print and sign in the relevant fields using a black pen; or
- manually please write in BLOCK letters, using a black pen. If you make an error while completing this form, do not use correction fluid. Cross out your mistakes and initial your changes.

Individuals: complete section 1, section 2 and then section 5 onwards.

Companies: complete section 1, section 3 and then section 5 onwards.

Trusts/superannuation funds:

- if you are an individual trustee complete section 1, section 2 and then section 4 onwards.
- if you are a trust with a company as a trustee complete section 1 and then section 3 onwards.

#### Certify and provide the identification documents.

Please refer to section 9 'Identification and verification' and complete the relevant identification document attached to this Application Form.

#### 4. Tell us your tax status.

Please complete the Tax Information form attached to this Application form.

#### 5. Send your documents to our UNIT REGISTRY PROVIDER.

You can return your forms by post to:

BNP PARIBAS ASSET MANAGEMENT Australia Limited GPO Box 804 MELBOURNE VIC 3001

#### 6. Make your payment.

Please refer to section 6 'Payment of application amount'.

Your application cannot be processed until all relevant identification documents and cleared funds are received.

#### **CONSUMER ATTRIBUTES**

In relation to our Design and Distribution Obligations (DDO) under the Corporations Act, we seek the following information about your attributes as an investor. Failure to complete the questions below may result in delays in processing your application. Tick one box for each question.

A.	What is your primary Investment objective?	
	Capital Growth (increased value of your investment over time)	
	Capital preservation (preserving the value of your investment and preventing loss)	
	Capital guaranteed (shielding your investment from any losses)	
	Income distribution (receiving regular income from your investment)	
В.	What is the intended use of this Trust in your investment portfolio?	
	Solution /standalone (your primary investment - 75% - 100% of portfolio)	
	Core component (a large proportion of your investment - 25% - 75% of portfolio)	
	Satellite / small allocation (a small part of your investment - less than 25% of portfolio)	
C.	What is the intended investment timeframe?	
	Short term (two years or less)	
	Medium term (more than 2 years)	
	Long term (more than 8 years)	
D.	What is your anticipated frequency of withdrawals? (What do you anticipate your withdrawal needs may be?)	
	Daily	
	Weekly	
	Monthly	
	Quarterly	
	Annually or longer	
E	Have you received advice prior to applying to invest in this Trust(s)?	
	I/We have received personal advice in relation to my investment in this trust (Financial product advice that has been given to you by a person who has considered one or more of your investment objectives)	
	I/We have received general advice in relation to my investment in this trust (Financial product advice that has been given to you but has not been tailored to your personal circumstances or investment objectives)	
	I/We have not received advice in relation to my investment in this trust	

TRUST FOR WHICH ONEVUE PROVIDES UNIT REGISTRY SER	
No, complete section 2 onwards.	
Yes, the account number is	Please complete from section 5 onwards.
2. INDIVIDUALS	Business number (include country and area code)
Please complete if you are investing individually, jointly or you are	
an individual or joint trustee.	Mobile number (include country code)
Investor 1 – Personal details	Email address
Title Full given names	Email address
	This email address is the default address for all investor
Surname	correspondence (such as transaction confirmations, statements,
	reports and other material).
Date of birth (DD/MM/YYYY)	ABN I
DD / [MIM] / YYYY	
Residential address	Tax details — Australian residents
A PO Box/RMB/Locked Bag is not acceptable.	If you are an Australian resident for tax purposes, please provide
Property/Building name (if applicable)	your tax file number (TFN) or reason for exemption. If you are an Australian resident and do not provide your TFN, or reason for
	exemption, you will be taxed at the highest marginal tax rate plus
Unit Street number	the Medicare levy.
	TFN
Street name	
	Reason for exemption
Suburb State	
	Tax details — Non Australian residents
Post code Country	If you are not an Australian resident for tax purposes, please indicate
	your country of residence for tax purposes.
Postal address (if different to residential address)	
A PO Box/RMB/Locked Bag is acceptable.	Investor 2 – Personal details
Sole trader?	Title Full given names
No Yes	
If you are a sole trader, what is your business name?	Surname
If you are a sole trader, what is your business name?	
	Date of birth (DD/MM/YYYY)
Property/Building name (if applicable)	DD / MM / YYYY
	Residential address
Unit Street number	A PO Box/RMB/Locked Bag is not acceptable.
	Property/Building name (if applicable)
Street name	Specific and the second
	Unit Street number
Suburb State	
	Street name
Post code Country	
	Suburb State
Contact details	
Home number (include country and area code)	Post code Country

Postal address (if different to residential address)	TFN	
A PO Box/RMB/Locked Bag is acceptable.		
Property/Building name (if applicable)	Country of residency (if a foreign company)	
Unit Street number	Decident de Conseddons	
	Registered office address	la lf ava a favaissa
Street name	A PO Box/RMB/Locked Bag is not acceptab company, write the address of your Australi you have one) or else write your principal pl	an registered agent (if
Suburb State	Name of Australian registered agent (if appl	icable)
Post code Country	Property name/building name (if applicable)	)
		)
Contact details	Unit Street number	
Home number (include country and area code)		
,	Street name	
Business number (include country and area code)		
	Suburb	State
Mobile number (include country code)		
	Post code Country	
Email address		
All correspondence will be sent to the address provided for investor 1.	Postal address (if different to above)	
Tax details — Australian residents	A PO Box/RMB/Locked Bag is acceptable.	
If you are an Australian resident for tax purposes, please provide	Property/Building name (if applicable)	
your Tax File Number (TFN) or reason for exemption. If you are an		
Australian resident and do not provide your TFN, or reason for	Unit Street number	
exemption, you will be taxed at the highest marginal tax rate plus the Medicare levy.		
TFN	Street name	
Reason for exemption	Suburb	State
Reason for exemption		
	Post code Country	
Tax details — Non Australian residents		
If you are not an Australian resident for tax purposes, please indicate your country of residence for tax purposes.	Contact person at company	
your country of residence for tax purposes.	Name	
If the consequent the control is divided in control of the control		
If there are more than two individual investors or trustees, please provide the full name, date of birth, and residential	Home number (include country and area co	ode)
address of each on a separate sheet and attach to this form.		
3. COMPANIES	Business number (include country and area	code)
Please complete if you are investing as a company or as a trust with		
a corporate trustee.	Mobile number (include country code)	
<b>Note:</b> You are also required to complete the relevant Identification		
Form.	Email address	
Company details		
Full name of company (as registered by ASIC)	This email address is the default address for	all investor
	correspondence (such as transaction confirm	nations, statements,
ACN or ABN (for foreign companies, provide your Australian Registered Body Number (ARBN) if you have one)	reports and other material).	

#### TRUSTS OR SUPERANNUATION FUNDS 4. Please complete if you are investing as a trust or superannuation fund. Individuals and non-corporate trustee(s) must also complete sections 2. Corporate trustees must also complete section 3. Note: You are also required to complete the Identification Form - Trusts and Trustees. Trust or superannuation fund details Name of trust or superannuation fund ABN (applicable if you are a trust or a self-managed superannuation fund registered with the Australian Tax Office) TFN INVESTMENT DETAILS AND DISTRIBUTION INSTRUCTIONS Please specify your initial application amount and your distribution choice below. If you do not make an election, distributions will be reinvested. DISTRIBUTION PREFERENCE MINIMUM **INVESTMENT** (indicate preference with an X) **TRUST NAME INVESTMENT** AMOUNT (AUD) Pay to my AMOUNT (AUD) Reinvest bank a/c **BNP Paribas Green Bond Trust** \$25,000 Please indicate the source and origin of funds being invested: savings inheritance normal course of business investment superannuation contributions asset sale commission other - write the source and origin of funds below: donation/gift PAYMENT OF APPLICATION AMOUNT All payments must be made in AUD. BSB number Account number **EFT** Account name: Equity Trustees Ltd App Trust A/c - BNPP AM BSB. 255-000 Account name 246674803 Account number: [please use the name of the investor] Your reference: COMMUNICATION FINANCIAL INSTITUTION ACCOUNT DETAILS Automatic online account access Australian bank account details

Please provide your bank account details if you have selected to take your distribution in cash or wish to provide these details for future redemptions. We will only pay cash proceeds to a bank account in the name(s) of the investor(s). We will not make any payments into third party bank accounts.

Financial institution name		
Branch name		

Online access enables you to view details of your investments (account balance, investment details and account statements). We will send you the necessary registration details by post once your application is processed.

9. IDENTIFICATION AND VERIFICATION	Contact details
Please tick one box only	Business number (include country and area code)
I have not previously invested in any BNP PARIBAS ASSET MANAGEMENT Australia Limited distributed trust and will complete the relevant investor identification forms located a the end of this application form.	Mobile number (include country code)
	Adviser signature
I am an existing investor in a BNP PARIBAS ASSET MANAGEMENT Australia Limited distributed trust and am no required to complete the investor identification forms locate at the end of this application form.	
10. FINANCIAL ADVISER DETAILS	11. DECLARATIONS AND ACKNOWLEDGMENTS
Use this section to tell us about your financial adviser. If you	When you apply to invest, you (the applicant) are telling us:
change your financial adviser, it's important to let us know in a	<ul> <li>you have received, read and understood the current PDS</li> </ul>
timely way. You can also use this section to authorise us to pay your financial adviser their fees. If you would like your financial adviser to receive copies of your statements by email, please ent their email address below.  Email address	<ul> <li>you acknowledge that you have read and understand the target market determination for the trust and you consider the level of risk associated with holding an investment in the trust is appropriate for your individual risk and return profile</li> </ul>
Notice to financial adviser: by completing this section of the	monies deposited are not associated with crime, terrorism, money laundering or terrorism financing, nor will monies received from your account have any such association
application form, you are confirming that you hold a current Australian Financial Services Licence (AFSL), or are otherwise	you are not bankrupt or a minor
authorised to advise on and arrange this product.	<ul> <li>you agree to be bound by the constitution of the Trust and the</li> </ul>
Financial adviser details	PDS as supplemented, replaced or re-issued from time to time
Dealer group name	you consent to the handling of your personal information in accordance with the Privacy Act 1988 and relevant privacy policies.
Adviser name	12. SIGNING INSTRUCTIONS
AFSL number Authorised representative number (if any)	Who needs to sign this form  Individual — where the investment is in one name, the sole investor must sign.
Address Property/Building name (if applicable)	Joint Holding — where the investment is in more than one name, all investors must sign. If more than two signatures are required, please attach an additional page with the full names of each account holder, their signatures, and date.
Unit Street number  Street name	Companies — where the company has a sole director who is also the sole company secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a company secretary, a sol director can also sign alone. Otherwise this form must be signed
Suburb State	by a director jointly with either another director or a company secretary. Please indicate the capacity in which the form is signed
Post code Country  Postal address (if different to above)	Trust — the trustee(s) must sign this form. Trustee(s) signing on behalf of the trust confirm that the trustee(s) is/are acting in accordance with such designated powers and authority under the trust deed.
Property/Building name (if applicable)	Power of Attorney — if signing under a Power of Attorney and
Unit Street number  Street name	you have not already lodged the Power of Attorney document, please attach a certified copy of the Power of Attorney annotated with the following: I/We attest that the Power of Attorney has not been rescinded or revoked and that the person who gave the Power of Attorney is still living.
Suburb State	
Post code Country	

Signature of investor 1, director or authorised signatory		
Please print full name		
Date (DD/MM/YYYY)		
Company officer (please indicate company capacity)  Director		
Sole director and company secretary		
Authorised signatory		
Signature of investor 2, director/company secretary or authorised signatory		
Please print full name		
Date (DD/MM/YYYY)  / / / /		
Company officer (please indicate company capacity)  Director		
Company secretary		
Authorised signatory		
If you are investing jointly or are a joint trustee, please indicate whether a single investor can operate your account.		
Yes No		



#### Tax information form

#### Why you need to complete this form

The Foreign Account Tax Compliance Act (FATCA) and Common Reporting Standard (CRS) are regulatory requirements that aim to deter tax evasion by US and other foreign taxpayers. The Australian and many other foreign Governments (through their tax offices) have an agreement which means we must ask you, and you must answer, these questions. Information we gather is reported to the Australian Taxation Office (ATO) and in turn to global tax authorities. For more information, visit ato.gov.au.

If you are unsure of any of the answers, please contact a legal or accounting professional.

#### Which sections of the form should you complete?

- Superannuation funds, testamentary trusts, registered charities Section 1
- Individuals Section 2
- Companies and other trusts Section 3

#### What if more than one person is applying?

Each individual investor will need to complete a copy of this form.

#### HELP

#### Tell me about tax

You can be a resident of more than one country for tax purposes. Whether you are tax resident of a particular country for tax purposes is often based on the amount of time you spend in a country and the location of your residence and/or place of work. If you pay tax or have a tax liability somewhere, you are probably a tax resident there. Dual citizenship often brings dual tax residency. It depends on the country. For the US, tax residency can be as a result of citizenship or residency for tax purposes.

**US** Employer

If you're unsure, ask someone who knows, usually your accountant.

SECTION I SUPERAININGATION FUNDS AND OTHER SPECIAL TRUS	SECTION 1	SUPERANNUATION FUNDS AND OTHER SPECIAL TRU	JSTS
---	-----------	--	------

1.	Are you a superannuation or other special type of trust?	
	I am the trustee of a regulated superannuation fund, or this includes a self-managed superannuation fund	HELP  Regulated superannuation fund: means self-managed superannuation  APRA regulated superannuation funds, Australian Government or
	I am a trustee of a testamentary trust, or	government superannuation funds and pooled super  Testamentary trust: this is a trustee of a trust set up in a deceased's will.
	I am a trustee of a registered charity	

#### Where to now?

- I ticked a box ▶ go to Section 4 Signatures
- I did not tick a box ▶ go to Section 2 if you are an individual, or Section 3 if you are a company or another type of trust

#### SECTION 2 INDIVIDUALS

Do not complete Section 2 if you are a non-superannuation trustee or you are a company ▶ complete Section 3 instead.

2. Are you a US resident for tax purposes?	HELP
No ▶ go to question 3	What is a TIN?
	This is short for Taxpayer Identification Number, an identification number
Yes – please tell us your TIN ▶ go to question 3	issued or used by tax authorities. In Australia, the equivalent is the tax file
res – piease teil us your Tilv P go to question 5	number (TFN). For the US, it could for example be a US Social Security
TIM	Number, a US Individual Taxpayer Identification Number or a US Employe
TIN	Identification Number. In other countries, it may have a different name.

No ▶ go to Section 4 Signatures  Yes – please tell us which ones, using the following table.  ▶ then go to Section 4 Signatures	No TIN? Reasons we accept are: #1 This country does not issue TINs #2 I have asked for a TIN, but have not yet been given one – you must tell us when received #3 The laws of this country do not require me to disclose my TIN #4 I have an exemption under the laws of this country from holding a TIN – write a code or give us details
Country	No TIN? Which reason? See HELP box above
1.	Sectification above
2.	
3.	
4.	
SECTION 3 COMPANIES AND NON-SUPERANNUATION TR	ILCTC
4. Are you a US resident for tax purposes?	HELP
No ▶ go to question 5	What is a TIN?  See HELP box on the previous page.
Yes – please tell us your TIN ▶ then go to question 5	
TIN	
<ul> <li>Are you a resident of any other country for tax purposes?         Other than the US or Australia.     </li> <li>No ▶ go to question 6</li> <li>Yes – please tell us which ones, using the following table.</li> <li>▶ then go to question 6</li> </ul>	HELP  No TIN? Reasons we accept are: #1 This country does not issue TINs #2 I have asked for a TIN, but have not yet been given one – you must tell us when received #3 The laws of this country do not require me to disclose my TIN #4 I have an exemption under the laws of this country from holding a TIN – write a code or give us details

HELP

3. Are you a resident of any other country for tax purposes?

Other than the US or Australia.

Country	TIN	No TIN? Which reason? See HELP box above
1.		
2.		
3.		
4.		

6. Are you a 'financial institution'?	HELP
Be careful – financial Institution is broadly defined – see HELP box	What is a GIIN?
Not relevant - I wrote my TIN in question 4 ▶ go to question 7	This stands for Global Intermediary Identification Number. GIINs are 19 digits long, issued by US tax authorities (the IRS) to non US financial institutions and sponsoring entities for purposes of identifying their registration with the IRS under
	US tax laws (called FATCA).
☐ No ▶ go to question 7	HELP
Yes – please tell us your GIIN – see HELP box	What is a financial institution? This includes:
GIIN	an investment entity - any entity that conducts certain activities or operations
<ul> <li>Where to now?</li> <li>I ticked YES and completed my GIIN ▶ go to question 7</li> <li>I ticked YES but did not write a GIIN − tell us below why you did not write a GIIN ▶ then go to question 7</li> <li>Excepted Financial Institution</li> </ul>	for or on behalf of a customer, including:  - 'trading in money market instruments' and other relevant instruments  - 'individual and collective portfolio management'  - 'investing, administering, or managing funds or money on behalf of other persons'.  However, any trading, investing, administering or managing of financial assets on behalf of other persons must be done as a business. Note that financial assets does not include direct interests in real property.  An entity is also an investment entity if it is managed by another entity that is an investment entity.
Deemed Compliant Financial Institution	An investment entity is generally only capable of including a trust if the
Exempt Beneficial Owner	trust's gross income is primarily attributable to investing, reinvesting, or trading in financial assets and the trust is managed by an entity that is a financial institution in its own right or otherwise is primarily conducting a
Non-participating Financial Institution	business of trading, investing, managing or administering financial assets on behalf of other persons.
Non-reporting IGA Financial Institution	So, as general rules: - managed investment schemes are investment entities
Sponsored financial institution – their GIIN is	<ul> <li>trusts with professional corporate trustees (and often professional corporate investment managers) often are investment entities, such as unregistered (wholesale) managed investment schemes</li> </ul>
7. Are you a public company listed on a stock exchange?	<ul> <li>discretionary family trusts are not usually investment entities, even if they have someone managing the trust's assets for them.</li> </ul>
	The ATO gives some help in this, and it's worth seeking advice if you are unsure:
No ▶ go to question 8	ato.gov.au/General/International-tax-agreements/In-detail/International- arrangements/FATCA-detailed-guidance
Yes ▶ go to Section 4 Signatures	<ul> <li>a depository institution you accept deposits in the ordinary course of a banking or similar business e.g. a bank</li> <li>a custodial institution a substantial portion of your business (20 per cent plus of gross income) is held in financial assets for the account of others e.g. a custodian</li> <li>certain prescribed entities e.g. types of insurance companies that have cash value products or annuities.</li> </ul>
	HELP
8. Are you 'active' or 'passive'?	What is 'active' and 'passive'?  If you are answering this question, then relevant tax laws categorise you as a
I am an 'active' non financial entity ▶ go to Section 4 Signatures	'non-financial entity'.  • We require less information from active non-financial entities, and more information from passive non-financial entities.
I am a 'passive' non financial entity ▶ go to question 9	<ul> <li>Please tell us if you are active or passive.</li> <li>You are active if you are not passive.</li> </ul>

- relevant instruments
- noney on behalf of

- ntities
- often professional tment entities, such as chemes
- nent entities, even if for them.

- ws categorise you as a
- entities, and more
- Passive: because our income and assets are mostly passive. During the previous financial year, 50% or more of our gross income was passive income and 50% or more of our assets during that financial year were assets that produced or were held for the production of passive income. Passive assets are assets such as equities and debt securities that produce investment income such as dividends, interests, royalties and annuities.
- Passive: because we are not really a business. We are established and operated exclusively for: religious, charitable, scientific, artistic, cultural, athletic, or educational purposes; as a professional organisation, business league, chamber of commerce, labour organisation, agricultural or horticultural organisation, civic league; or as an organisation operated exclusively for the promotion of social welfare.
- Passive: because we are exempt from Australian income tax.
- Other categories of passive? They exist but are less common.

Get advice if you are unsure.

9. Do you have any 'controlling persons' who are resident of	HELP
another country for tax purposes?	Controlling persons
I am passive, and YES I do have controlling persons who are	<ul> <li>Controlling persons are the natural persons who:</li> </ul>
resident of another country for tax purposes	<ul> <li>are residents of another country for tax purposes, and</li> <li>exercise practical control over you.</li> </ul>
Complete the controlling persons details in the table below	<ul> <li>When thinking about control, start by thinking about the people who hav</li> </ul>
▶ then go to Section 4 Signatures.	ownership interests:
If there is not enough room in the table, please copy the page and	- if you are a discretioner struct list the head folgoing who were paid a
attach it to your completed form.	<ul> <li>if you are a discretionary trust, list the beneficiaries who were paid a distribution this financial year</li> </ul>
Lam passive but NO I do not have controlling persons who	- if you are trustee of a deceased estate, the executor is usually the
I am passive, but NO I do not have controlling persons who are resident of another country for tax purposes	person in control
It would be unusual to think of no-one. Please read the HELP box.	<ul> <li>if you are another type of trust (perhaps a unitised investment trust), think first about the unit holders or beneficiaries, and also</li> </ul>
If you're sure ▶ go to Section 4 Signatures.	consider the role of any 'settlor'.
	<ul> <li>For companies, use 25% as a touchstone – if a person holds 25% of more of the issued capital or voting rights, best to list them.</li> </ul>
	• For trusts (other than discretionary trusts), law requires that you list all
	beneficiaries, and also requires that you drill down through the chain of control or ownership to find the natural persons that ultimately control the
	trust.
	<ul> <li>Where no natural persons exercise control through ownership, consider</li> </ul>
	who might exercise control through other means – directors and perhaps
	senior managing officials.
Controlling person	Controlling person
Title Given names	Title Given names
Surname	Surname
Date of birth (DD/MM/YYYY)	Date of birth (DD/MM/YYYY)
City and country of birth	City and country of birth
Residential address	Residential address
Number Street name	Number Street name
Suburb/City State	Suburb/City State
,	
Post sada/7in Country	Post code/Zip Country
Post code/Zip Country	Post code/zip Codnity
Country of tax TIN No TIN? Which reason? see HELP at questions 3 or	Country of tax TIN No TIN? Which reason See HELP at questions 3 c
5	5
1.	1.
2.	2.
3.	3.
4.	4.

Controlling person	Controlling person
Title Given names	Title Given names
Surname	Surname
Surrante	3 Surriume
Date of birth (DD/MM/YYYY)	Date of birth (DD/MM/YYYY)
City and country of birth	City and country of birth
,	, ,
Residential address	Residential address
Number Street name	Number Street name
Suburb/City State	Suburb/City State
Post code/Zip Country	Post code/Zip Country
Country of tax residence TIN No TIN? Which reason? See HELP at questions 3 or 5	
2.	2.
3.	3.
4.	4.
Controlling person	Controlling person
Title Given names	Title Given names
Surname	Surname
Data of birth (DD /MM AVVVVV	Date of birth (DD/MM/YYYY)
Date of birth (DD/MM/YYYY)	Date of birtin (bb/MiM/TTTT)
City and country of birth	City and country of birth
Residential address	Residential address
Number Street name	Number Street name
Street name	Tramber Street name
Suburb/City State	Suburb/City State
Post code/Zip Country	Post code/Zip Country
	, , , , , , , , , , , , , , , , , , , ,
Country of tax TIN No TIN? Which reason? see HELP at questions 3 or 5	
1.	1.
2.	2.
3.	3.
4	$\Delta$

#### SECTION 4 SIGNATURES

#### Important information

Nothing in this form is advice (and any 'help' is general guidance only). Seek professional advice to be sure of your answers.

It is a condition of investing that you keep your details (including tax details) with us, up to date. We recommend that you review this tax information form at the end of the financial year and update your details if required. You must contact us when you learn new things about the matters in this form. Failing to update us can have tax and other consequences. You can update us by requesting and completing this form again and emailing, faxing or posting it to our Administrator.

By completing and signing this form:

- you represent having read and understood this form
- you represent this form is complete and accurate
- if you have applied for but not received your TIN or GIIN, you undertake to inform us within 30 days of receiving it
- you undertake that if information in this form changes, you will tell us within 30 days.

#### How to sign

Individual: sign in the left box. If you are investing jointly, you need a separate form for each individual.

Company: two directors, or a director and a secretary sign, or if you are a sole director company, that sole director signs in the left box and a witness in the right box.

the right box.	
Signature	Signature
Please print full name	Please print full name
Date (DD/MM/YYY)	Date (DD/MM/YYY)



## Instructions: identification forms

Which form?	There are three forms that follow: one each for individuals, companies and trustees.
	Choose the form that is applicable to you.
	If you are a partnership, an association, a co-operative or a Government body, then contact us and we will send a more appropriate form to you.
Copies or originals?	This form asks you to send us certain documents. Please send us certified copies, not originals. We will keep what you send to us.
Certifying copies	<ul> <li>You must have someone certify the copies you send to us. The following people can be the certifier:</li> <li>You must certify the copies you send to us by one of the following certifiers:</li> <li>a Justice of the Peace</li> <li>a Notary public (for the purposes of the Statutory Declaration Regulations 1993)</li> <li>an agent of the Australian Postal Corporation who is in charge of an office supplying postal services to the public</li> <li>a permanent employee of the Australian Postal Corporation with 2 or more years of continuous service who is employed in an office supplying postal services to the public</li> <li>an officer with, or authorised representative of, a holder of an Australian financial services licence, having 2 or more continuous years of service with one or more licensees</li> <li>an officer with 2 or more continuous years of service with one or more financial institutions (for the purposes of the Statutory Declaration Regulations 1993)</li> <li>a finance company officer with 2 or more continuous years of service with one or more finance companies (for the purposes of the Statutory Declaration Regulations 1993)</li> <li>a member of the Institute of Chartered Accountants in Australia, CPA Australia or the National Institute of Accountants with 2 or more years of continuous membership</li> <li>a person who is enrolled on the roll of the Supreme Court of a State or Territory, or the High Court of Australia, as a legal practitioner (however described)</li> <li>a Judge of a court</li> <li>a magistrate</li> <li>a chief executive officer of a Commonwealth court</li> <li>a registrar or deputy registrar of a court</li> <li>a Police officer</li> <li>an Australian consular officer or an Australian diplomatic officer (within the meaning of the Consular FeesAct 1955).</li> </ul>
What should the person certifying write?	"I [name] of [address] being [capacity e.g. Justice of the Peace] certify this and the following [x] pages as a true copy of the original document." Each page should be initialed by the person certifying your documents.
Not in English?	Documents not in English must be accompanied by an English translation prepared by an accredited translator Contact us if you need guidance on accredited translators.



### Identification form - Individuals

Please complete this form if you have not previously invested in a BNP PARIBAS ASSET MANAGEMENT Australia Limited distributed trust. A separate form is required for each investor in the case of joint holdings. If you make an error while completing this form, do not use correction fluid. Cross out your mistakes and initial your changes.

If you are a trustee, do NOT complete this form. Complete the Identification form – Trusts and Trustees instead.

- 1. Please complete this identification form in block letters and using a black pen.
- 2. Make copies of your ID document(s) and arrange for them to be certified. Please refer to the 'Instructions' page for more information on getting your documents certified.
- 3. Include this identification form and certified copies of your ID documents with your initial application form when you send it to us.

1. PERSONAL DETAILS	Group 2
Title Full given names	If you can't provide anything from Group 1, then provide a certified copy of one of the following:
	- i,
Surname	Australian or foreign government issued birth certificate OR
	Australian or foreign government issued citizenship certificate OR
Date of birth (DD/MM/YYYY)	Centrelink pension or health card
DD / MM / YYYY	please copy the front and back.
Usual occupation	PLUS provide a certified copy of one of the following:
	a Government issued notice
Please indicate the source and origin of funds being invested:	one which shows your name and residential address, not more than 12 months old <b>OR</b>
savings	a rates or utilities notice
investment	one which shows your name and residential address, not more than 3 months old $\mathbf{OR}$
superannuation contributions	ATO notice
commission	one which shows any debt owing to the ATO, your name and residential address, not more than 12 months old.
donation/gift	3. SIGNATURE
inheritance	Signature
normal course of business	
asset sale	Date (DD/MM/YYYY)  DD / MM/ / WYYYY
other – write the source and origin of funds below	
2. VERIFICATION PROCEDURE – INDIVIDUAL INVESTOR	
Please provide a certified copy of one document from Group 1 or if you can't, a certified copy of two documents from Group 2 for each individual applicant.	
Group 1 Provide a certified copy of one of these:	
Australian driver's licence	
showing your photo, and please copy the front and back OR	
foreign driver's licence	
showing your date of birth, signature and photo OR	
Australian passport	
a passport that has expired within the preceding two years is acceptable, and please copy the pages which identify you OR	
foreign passport	
showing your signature and photo, and please copy the pages which identify you OR	
Australian State or Territory Government issued ID card	
showing your date of birth, signature and photo OR	
foreign Government issued ID card	
showing your date of birth, signature and photo.	



## Identification form – Australian and foreign companies

Please complete this form if you are a company investing for the first time with a BNP PARIBAS ASSET MANAGEMENT Australia Limited distributed trust. If you make an error while completing this form, do not use correction fluid. Cross out your mistakes and initial your changes.

If you are a trustee, do NOT complete this form. Complete the Identification form – Trusts and Trustees instead.

- 1. Please complete this identification form in block letters and using a black pen.
- 2. Make copies of your ID document(s) and arrange for them to be certified. Please refer to the 'Instructions' page for more information on getting your documents certified.
- 3. Include this identification form and certified copies of your ID documents with your initial application form when you send it to us.

1. COMPANY DETAILS	identification number issued by foreign registration body
1.1. General information	
Full name of company	If you are a foreign company registered in Australia write your
Tail Hairle of company	principal place of business in Australia or the full name and address of your Australian agent.
Nature of business	If you are a foreign company not registered in Australia write your
	registered business address in country of formation or principal place
Please indicate the source and origin of funds being invested:	of business if there is not a registered address.  A PO Box/RMB/Locked Bag is not acceptable
savings	Property/Building name (if applicable)
investment	rroperty/building name (ii applicable)
superannuation contributions	Unit Street number
commission	
donation/gift	Street name
inheritance	Suburb State
normal course of business	
asset sale	Post code Country (if not Australia)
other – write the source and origin of funds below	
	Please provide us with certified copies of one of the following:
	an ASIC or foreign regulator search OR
1.2. Australian companies	an ASIC or foreign regulator certificate of registration.
Principal place of business (if different to registered office address).	2. COMPANY TYPE
A PO Box/RMB/Locked Bag is not acceptable.	Please complete the section below for public companies (section 2.1) or
Property/Building name (if applicable)	private companies (section 2.2) (as applicable).
U.S. Charles when	2.1. Public company
Unit Street number	Are you a public company?
Street name	No Yes
Steet name	If yes, please proceed to section 3.
Suburb State	2.2. Private company
	Are you a private company?
Post code Country	, No Yes
	If yes, please complete the director details section below if you are a
Diagrams ide as with a stiffed as wise of the fall as in a	private Australian company or a private foreign company. Do not
Please provide us with certified copies of the following:  an ASIC search OR	complete for public companies.
	Director details
a certificate of registration issued by ASIC	How many directors are there?
1.3. Foreign companies	Provide the full name of each director
Country of formation	Director 1 Title Full given names
	Tuli given hames
Registered in Australia?	Surname
No Yes – what is the ARBN	Sarranic
	Director 2
Registered in country of formation?	Director 2 Title Full given names
No Yes – name of regulator/exchange	Tuic Tuil given Harries
	Surrance

Director 3	HELP	
Title Full given names	Control: includes control as a result of, or by means of, trusts,	
	agreements, arrangements, understandings and practices, whether or not having legal or equitable force and whether or not based on	
Surname	legal or equitable rights, and includes exercising control through the	
	capacity to determine decisions about financial and operating policies.	
Director 4		
Title Full given names	Beneficial owner 1	
	Title Full given names	
Surname		
	Surname/Company name	
If there are more directors, please provide their name on a separate		
sheet and attach to this form.	Date of birth (DD/MM/YYYY)	
3. REGULATED/LISTED COMPANIES	DD / MM / YYYY	
Are you an Australian listed company?	Usual occupation/nature of business	
No Yes – please provide name of market/exchange		
Market/exchange	Residential address/Registered office address.	
_	A PO Box/RMB/Locked Bag is not acceptable.	
Are you a majority-owned subsidiary of an Australian listed company?	Property/Building name (if applicable)	
No Yes – please provide name of listed company		
and market/exchange	Unit Street number	
Company		
	Street name	
Market/Exchange		
	Suburb State	
Are you a regulated company?		
One that which is licensed by an Australian Commonwealth, State or Territory statutory regulator.	Post code Country	
No Yes – please provide details of the regulator and	Beneficial owner 2	
license number	Title Full given names	
Regulator		
	Surname/Company name	
Licence number		
	Date of birth (DD/MM/YYYY)	
If you answered yes to any of these questions, please provide us with	DD / MM / YYYY	
a certified copy of one of the following and sign the form at the end. For you, this form is then complete.	Usual occupation/nature of business	
an ASIC search OR		
a search of the licence or other records of the relevant regulator	Residential address/Registered office address.	
OR	A PO Box/RMB/Locked Bag is not acceptable.  Property/Building name (if applicable)	
a public document issued by the company OR	repetty/ building harne (ii applicable)	
a search of the relevant market/exchange	Unit Street number	
4. NON-REGULATED/NON-LISTED COMPANIES		
If you answered no to all the questions in section 3, please fill in the	Street name	
sections 4.1, 4.2 and 4.3 below.		
4.1. Beneficial owner details	Suburb State	
Provide details of all beneficial owners who are individuals who,		
through one or more shareholdings, ultimately own 25% or more of the company's issued capital or who control (whether directly or	Post code Country	
indirectly) the company and either the date of birth or full residential address of each beneficial owner.		

Beneficial owner 3	Verification procedure - beneficial owners	
Title Full given names	Please provide a certified copy of one document from Group 1 or if you can't, a certified copy of two documents from Group 2 for each individual applicant.	
Surname/Company name		
Date of birth (DD/MM/YYYY)	Group 1 Provide a certified copy of one of these:	
DD / MM / YYYY	Australian driver's licence	
Usual occupation/nature of business	showing your photo, and please copy the front and back OR	
Osual Occupation/Hature of business	foreign driver's licence	
	showing your date of birth, signature and photo OR	
Residential address/Registered office address.	Australian passport	
A PO Box/RMB/Locked Bag is not acceptable.	a passport that has expired within the preceding two years is	
Property/Building name (if applicable)	acceptable, and please copy the pages which identify you OR	
	foreign passport	
Unit Street number	showing your signature and photo, and please copy the pages which identify you OR	
Street name	Australian State or Territory Government issued ID card	
	showing your date of birth, signature and photo OR	
Suburb State	foreign Government issued ID card	
State	showing your date of birth, signature and photo.	
Post code Country	Group 2  If you can't provide anything from Group 1, then provide a certified copy of one of the following:	
Beneficial owner 4	Australian or foreign government issued birth certificate OR	
Title Full given names	Australian or foreign government issued citizenship certificate	
	OR	
Surname/Company name		
	Centrelink pension or health card	
Date of birth (DD/MM/YYYY)	please copy the front and back.  PLUS provide a certified copy of one of the following:	
DD / MMI / YYYY	a Government issued notice	
Usual occupation/Nature of business	one which shows your name and residential address, not more than	
	12 months old <b>OR</b>	
Residential address/Registered office address.	a rates or utilities notice	
A PO Box/RMB/Locked Bag is not acceptable.	one which shows your name and residential address, not more than 3	
Property/Building name (if applicable)	months old <b>OR</b>	
	ATO notice	
Unit Street number	one which shows any debt owing to the ATO, your name and residential address, not more than 12 months old.	
Street name	For each corporate beneficial owner please provide:	
Suburb State	a completed Identification form – Australian and Foreign	
State	companies, plus any relevant identification.	
Post code Country	4.2. Voting rights If there are any other individuals, who have not been listed above in section 4.1, and who are entitled, either directly or indirectly, to exercise 25% or more of the company's voting rights, please provide their name, date of birth, and residential address on a separate sheet and attach to this form.	

#### 4.3. Senior Managing Official details

If the company does not have any beneficial owners, please provide the details of the Senior Managing Official (or equivalent).

Title	Full given	ı names		
Surname				
Surname				
Date of birth (I				
	) / [	VVVV		
		YYYY		
Company title				
		stered office ac		
A PO Box/RME	3/Locked B	Bag is not accep	otable.	
Property/Build	ling name	(if applicable)		
		<u>( appeas.e)</u>		
Unit		Street numbe	r	
Street name				
Street Harrie				
Suburb				State
D11 -				
Post code	Count	:ry 		
LIELD				
HELP				
		: an individual v		or participates in

Senior managing official: an individual who makes, or participates in making, decisions that affect the whole, or a substantial part of the company, or that may significantly affect the company's financial standing.

Verification procedure - senior managing official details If you are unable to provide details of the beneficial owners in 4.1 above, please provide documentation showing the name of the senior managing official, as provided in this section 4.3.

#### 5. SIGNING INSTRUCTIONS

Company secretary

Where the company has a sole director who is also the sole company secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a company secretary, a sole director can also sign alone. Otherwise this form must be signed by a director jointly with either another director or a company secretary. Please indicate the capacity in which the form is signed.

Signature of director 1
Please print full name
Date (DD/MM/YYYY)  / / / / / / / / / / / / / / / / / / /
Company officer (please indicate company capacity)  Director
Sole director and company secretary
Signature of director 2/company secretary
Please print full name
Date (DD/MM/YYYY)  DD / MM / YYYYY
Company officer (please indicate company capacity)  Director



### Identification form – Trusts and Trustees

Please complete this form if you have not previously invested in a BNP PARIBAS ASSET MANAGEMENT Australia Limited distributed trust. If you make an error while completing this form, do not use correction fluid. Cross out your mistakes and initial your changes.

- 1. Please complete this identification form in block letters and using a black pen.
- 2. Make copies of your ID document(s) and arrange for them to be certified. Please refer to the 'Instructions' page for more information on getting your documents certified.
- 3. Include this identification form and certified copies of your ID documents with your initial application form when you send it to us.

1. TRUST DETAILS	Government superannuation funds
Full name of trust	an extract of the establishing legislation.
D. (************************************	2.2. Non-regulated trusts
Business name (if any)	Including family discretionary trusts, family and other unit trusts, deceased estates and charitable trusts (but not including self managed superannuation funds)
Country in that the trust was established	
	Is the trust a non-regulated trust?
Please indicate the source and origin of funds being invested:	No Yes
savings	If yes, please specify the type of trust
investment	
superannuation contributions	Please provide full name, address and date of birth of all beneficial owners who are individuals who own 25% or more of the trust income
commission	or assets or who control (whether directly or indirectly) the trust and
donation/gift	either the date of birth or full residential address of each beneficial owner:
inheritance	HELP
normal course of business	Control: includes control as a result of, or by means of, trusts,
asset sale	agreements, arrangements, understandings and practices, whether or not having legal or equitable force and whether or not based on
other – write the source and origin of funds below	legal or equitable rights, and includes exercising control through the capacity to determine decisions about financial and operating
	policies.
2. TYPE OF TRUST	Beneficial owner 1
2.1. Regulated trusts	Title Full given names
This includes complying superannuation funds and SMSFs	
Superannuation fund - or another type of trust registered and regulated by an Australian Commonwealth statutory regulator	Surname/Company name
No Yes	Date of birth (DD/MM/YYYY)
If yes, please tell us:	DD / MMI / YYYY
The trust's ABN	Usual occupation/Nature of business
The regulator if not APRA or the ATO	Residential address
	A PO Box/RMB/Locked Bag is not acceptable.  Property/Building name (if applicable)
Any licence number	Ргорету/винину патте (п аррпсавте)
	Unit Street number
Registered managed investment scheme	Street namber
No Yes	Street name
If yes, please tell us the ARSN	
	Suburb State
Government superannuation fund	
No Yes	Post code Country
If yes, please tell us the name of the Act that regulates the trust	
	Beneficial owner 2
If you answered yes to any of these questions, then please provide a certified copy of one of the following:	Title Full given names
superannuation funds	Surname/Company name
go to <u>www.abn.business.gov.au</u> , select the 'Super Fund Lookup'	
option and print out the results for your superannuation fund OR	Date of birth (DD/MM/YYYY)
	DD / MM / YYYY
registered managed investment schemes an ASIC search of the scheme OR	

Usual occupation/nature of business	Unit Street number
Residential address	Street name
A PO Box/RMB/Locked Bag is not acceptable.	
Property/Building name (if applicable)	Suburb State
Unit Street number	Post code Country
	Ost code Country
Street name	Please provide the name of all beneficiaries that are not beneficial
	Owners.  If the trust dead describes the honoficiaries by reference to marsher
Suburb State	If the trust deed describes the beneficiaries by reference to member of a class please provide details of, the class to which the beneficiaries
	belong e.g. family members, unit holders, un-named charities on a
Post code Country	separate sheet and attach to this form.
	Beneficiary 1
Beneficial owner 3	Title Full given names
Title Full given names	
	Surname
Surname/Company name	Surraine
Surfairle, company name	
Date of birth (DD/MM/YYYY)	Beneficiary 2
	Title Full given names
DD / WIN / ITT	
Usual occupation/nature of business	Surname
Residential address	Beneficiary 3
A PO Box/RMB/Locked Bag is not acceptable.	Title Full given names
Property/Building name (if applicable)	
	Surname
Unit Street number	
	Deposition A
Street name	Beneficiary 4
	Title Full given names
Suburb State	
State	Surname
Post code Country	
Post code Country	Please provide the name of the appointor of the trust, if applicable
Beneficial owner 4	
Title Full given names	HELP
	Appointor: the appointor has the power to appoint or remove the
Surname/Company name	trustees of the trust. Not all trusts have an appointor.
	Name of trust settlor
Date of birth (DD/MM/YYYY)	
DD / MM / YYYY	
Usual occupation/nature of business	HELP
Stati decupation mature of business	Settlor: this is the person that creates the trust. The settlor may be, for
	example, your accountant or solicitor.
Residential address  A DO Rev/DMP // ocked Reg is not acceptable	Note: you do not need to provide the name of the trust settlor if they
A PO Box/RMB/Locked Bag is not acceptable.	are deceased, or the material asset at the time the trust was
Property/Building name (if applicable)	established was less than \$10,000.

If you are a non-regulated trust, please provide us with certified copies of one of the following:  Trust deed or an extract of the trust deed showing the full name of the trust	ATO notice one which shows any debt owing to the ATO, your name and residential address, not more than 12 months old.  For each corporate beneficial owner please provide:
and any named trust settlor	a completed Identification form – Australian and Foreign
Other documentation	companies, plus any relevant identification.
confirming the full name of the trust and the name of the trust	3.2 Verification procedure – company trustees
settlor	3.2.1 General information
3. TRUSTEE DETAILS	Full name of company trustee
3.1 Verification procedure – individual trustee	
Title Full given names	Nature of business
	Tractare on business
Surname	ACN
	ACN
Date of birth (DD/MM/YYYY)	
DD / MM / YYYY	3.2.2 Australian company trustee
Usual occupation	Place of business (if different to registered office address)
	A PO Box/RMB/Locked Bag is not acceptable.
Please provide a certified copy of one document from Group 1 or if	Property/Building name (if applicable)
you can't, a certified copy of two documents from Group 2 for each	
individual applicant.	Unit Street number
Group 1	
Provide a certified copy of one of these:	Street name
Australian driver's licence	
showing your photo, and please copy the front and back OR	Suburb State
foreign driver's licence	
showing your date of birth, signature and photo OR	Post code Country
Australian passport	
a passport that has expired within the preceding two years is acceptable, and please copy the pages which identify you OR	3.2.3 Foreign company trustee
foreign passport	Country of formation
showing your signature and photo, and please copy the pages which identify you OR	Registered in Australia?
Australian State or Territory Government issued ID card	No Yes
showing your date of birth, signature and photo OR	
foreign Government issued ID card	If yes, please provide the ARBN
showing your date of birth, signature and photo.	
Group 2	Registered in that country?
If you can't provide anything from Group 1, then provide a certified	No Yes
copy of one of the following:	
Australian or foreign government issued birth certificate OR	If yes, please provide the name of regulator/exchange
Australian or foreign government issued citizenship certificate	
OR	Identification number issued by foreign registration body
Centrelink pension or health card	
please copy the front and back.	Registered business address in country of formation.
PLUS provide a certified copy of one of the following:	A PO Box/RMB/Locked Bag is not acceptable
a Government issued notice	Property/Building name (if applicable)
one which shows your name and residential address, not more	
than 12 months old <b>OR</b>	Unit Street number
a rates or utilities notice	
one which shows your name and residential address, not more than 3 months old <b>OR</b>	

Street name		3.2.5 Regulated/Listed companies	
		Are you an Australian listed company?	
Suburb State		No Yes – please provide name of market/exchange	
		Market/Exchange	
Post code	Country (if not Australia)		
		Are you a majority-owned subsidiary of an Australian listed company?	
	de us with certified copies of one of the following: C or foreign regulator search OR	No Yes – please provide name of listed company and market/exchange	
an ASIC	C or foreign regulator certificate of registration.	Company	
3.2.4 Compa	any type	Market/Exchange	
	elete the section below for public companies (3.2.4 (a)) or panies (section 3.2.4 (b)) (as applicable).	Are you a regulated company?	
3.2.4 (a) Pub	olic company	One which is licensed by an Australian Commonwealth, State or	
	ublic company?	Territory statutory regulator.	
No [	Yes	No Yes – please provide details of the regulator and licence number	
If yes, please	e proceed to section 3.2.5	Regulator	
3.2.4 (b) Priv	rate company		
Are you a pr	ivate company?	Licence number	
No	Yes	If you are your division of the convertions and convertible your	
If yes, please complete the director details section below if you are a private Australian company or a private foreign company. Do not complete for public companies.		If you answered yes to any of these questions, please provide us with a certified copy of one of the following and sign the form at the end. For you, this form is then complete.	
Director deta	ails	an ASIC search OR	
How many d	lirectors are there?	a search of the licence or other records of the relevant regulator OR	
-	full name of each director	a public document issued by the company OR	
Director 1	idii Hame of each director	a search of the relevant market/exchange	
Title Full given names			
		3.2.6 Non-regulated/Non-listed companies	
Surname		If you answered no to all the questions in section 3.2.5, please fill in the sections 3.2.6 (a), (b) and (c) below.	
Director 2		3.2.6 (a) Beneficial owner details	
Title	Full given names	Provide details of all deneficial owners (i.e. company shareholders) who, through one of more shareholdings, own 25% or more of the company's issued capital.	
Surname		Beneficial owner 1	
		Title Full given names	
Director 3			
Title	Full given names	Surname/Company name	
Surname		Date of birth (DD/MM/YYYY)	
		DD / MM / YYYY	
Director 4		Usual occupation/Nature of business	
Title	Full given names		
		Residential address	
Surname		A PO Box/RMB/Locked Bag is not acceptable.	
		Property/Building name (if applicable)	
	nore directors, please provide their name on a separate		
sneet and at	tach to this form.	Unit Street number	

Street name	Beneficial owner 4
	Title Full given names
Suburb State	
	Surname/Company name
Post code Country	
	Date of birth (DD/MM/YYYY)
	DD / MM / YYYY
Beneficial owner 2	Usual occupation/nature of business
Title Full given names	_ [
	Residential address
Surname/Company name	A PO Box/RMB/Locked Bag is not acceptable.
Data of hirth (DD/MM/WWW)	Property/Building name (if applicable)
Date of birth (DD/MM/YYYY)	
DD / [WHV] / TITT	Unit Street number
Usual occupation/nature of business	
	Street name
Residential address A PO Box/RMB/Locked Bag is not acceptable.	
Property/Building name (if applicable)	Suburb State
Unit Street number	Post code Country
Street name	Verification procedure - beneficial owners
	Please provide a certified copy of one document from Group 1 or if
Suburb State	you can't, a certified copy of two documents from Group 2 for each
	individual applicant.
Post code Country	Group 1
	Provide a certified copy of one of these:
Denoficial comes 2	Australian driver's licence
Beneficial owner 3  Title Full given names	showing your photo, and please copy the front and back OR
Title Full given names	foreign driver's licence
Surrama/Campany nama	showing your date of birth, signature and photo OR
Surname/Company name	Australian passport
Date of birth (DD/MM/YYYY)	a passport that has expired within the preceding two years is acceptable, and please copy the pages which identify you OR
/ / / /	foreign passport
	showing your signature and photo, and please copy the pages
Usual occupation/nature of business	which identify you OR
Decidential address	Australian State or Territory Government issued ID card
Residential address A PO Box/RMB/Locked Bag is not acceptable.	showing your date of birth, signature and photo OR
Property/Building name (if applicable)	foreign Government issued ID card
	showing your date of birth, signature and photo.
Unit Street number	Group 2
	If you can't provide anything from Group 1, then provide a certified copy of one of the following:
Street name	— Australian or foreign government issued birth certificate OR
Suburb State	Australian or foreign government issued citizenship certificate OR
Post code Country	Centrelink pension or health card
	please copy the front and back.

PLUS provide a certified copy of one of the following:	Verification procedure - senior managing official details	
a Government issued notice	If you are unable to provide details of beneficial owners in 3.2.6 (a) above, please provide documentation showing the name of the senio managing official, as provided in this section 3.2.6 (c).	
one which shows your name and residential address, not more than 12 months old OR		
a rates or utilities notice	4. SIGNING INSTRUCTIONS	
one which shows your name and residential address, not more	Who needs to sign this form	
than 3 months old OR	Individual Trustee – where the investment has one individual trustee, the trustee must sign.	
ATO notice	Multiple trustees – where the investment has more than one	
one which shows any debt owing to the ATO, your name and residential address, not more than 12 months old.	individual trustee, all trustees must sign.	
For each corporate beneficial owner please provide:	Corporate trustee – where the company has a sole director who is also the sole company secretary, this form must be signed by that	
a completed Identification form – Australian and Foreign companies, plus any relevant identification.	person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a company secretary, a sole director can also	
3.2.6 (b) Voting rights  If there are any other individuals, who have not been listed above in	sign alone. Otherwise this form must be signed by a director jointly with either another director or a company secretary. Please indicate	
section 3.2.6 (a), and who are entitled, either directly or indirectly, to	the capacity in which the form is signed.	
exercise 25% or more of the company's voting rights, please write down their full names on a piece of paper and attach to this form.	Trust – the trustee(s) must sign this form. Trustee(s) signing on behalf of the trust confirm that the trustee(s) is/are acting in accordance with such designated powers and authority under the trust deed.	
3.2.6 (c) Senior Managing Official details	Power of Attorney – if signing under a Power of Attorney and you	
If the company does not have any beneficial owners, please provide the details of the Senior Managing Official (or equivalent).	have not already lodged the Power of Attorney with us, please attach a certified copy of the Power of Attorney. I/We attest that the Power of Attorney has not been rescinded or revoked and that the person who gave the Power of Attorney is still living.	
Title Full given names/company name		
Surname	Signature of trustee 1, director or authorised signatory	
Date of birth (DD/MM/YYYY)		
DD / MM / YYYY	Please print full name	
Nature of business		
	Date (DD/MM/YYYY)	
Company title	DD / MM / YYYY	
	Company officer (please indicate company capacity)	
Residential address	Director	
A PO Box/RMB/Locked Bag is not acceptable.	Sole director and company secretary	
Property/Building name (if applicable)	Authorised signatory	
Unit Street number	Signature of trustee 2, director/company secretary or authorised signatory	
Street name		
Street Hame		
Cuburb	Please print full name	
Suburb State		
	Date (DD/MM/YYYY)	
Post code Country	DD / MM / YYYY	
	Company officer (please indicate company capacity)	
HELP	Director	
Senior managing official: an individual who makes, or participates in	Company secretary	
making, decisions that affect the whole, or a substantial part of the		
company, or that may significantly affect the company's financial standing.	Authorised signatory	